



KPMG Trade & Customs Services: Navigating Global Trade with Confidence and Compliance



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Introduction

In today's complex and evolving global trade environment businesses face numerous challenges, from tariff disruption, navigating complex global import and export regulations, building robust processes, and leveraging and implementing global trade automation. KPMG Trade & Customs Services are designed to help you navigate these challenges with confidence, optimize your operations, and enhance your bottom line. Our full breadth of services ranges from tariff mitigation and export consulting to global trade software implementation and full outsourcing of the trade function.

Keeping up with constant tariff changes, regulatory challenges, compliance requirements, and duty spend can be daunting. KPMG can help you close gaps and navigate complex situations with our extensive range of global trade services.

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Key Differentiators

Click on each topic to learn more.



Key Services

Hover over each topic to learn more.



**Watch
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KPMG Trade & Customs Services

Tariff Recovery and Mitigation

KPMG Tariff Recovery and Mitigation Services are designed to help you minimize and manage duty spend:

- **Punitive tariff mitigation:** Mitigate the impact of trade tariffs using a tailored approach to identify exclusions, use them properly, and drive duty refund efforts.
- **Duty drawback:** Implement duty drawback to assist in maximizing cash recovery through advanced technology.
- **Foreign trade zones (FTZs):** Increase compliance, deter duties, and realize potential savings by implementing and managing FTZs.
- **Free-trade agreement management:** Free-up critical internal resources by using our free-trade agreement (FTA) management service that certifies origin solicitation and claim validation.
- **Third-party tariff validation:** Collect and analyze information from suppliers to validate the accuracy of tariffs included in their cost, and validate the costs charged to your customers
- **First Sale for Export:** Review vendor operations, conduct training, and identify enhancement opportunities to help ensure Customs and Border Protection (CBP) requirements are met and cost savings are maximized.
- **Non-U.S. tariff mitigation:** Drive duty-savings through our network to identify, implement, and manage tariff-mitigation programs.
- **Tariff reengineering:** Modify product Harmonized Tariff Schedule (HTS) classifications for potential cost savings.
- **Operational transfer pricing:** Assess transfer pricing policies to align tax and payments to enhance local compliance regulations and cost efficiencies.



A Thorough Approach to Duty Drawback

KPMG Automated Tariff Environment

Trade Strategy and Transformation

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Tariff Impact Analysis

KPMG helps clients develop strategies to lessen the impact of tariffs by analysing the import and export data outputs of our propriety modelling tool **KPMG Tariff Modeler**, and identifies areas for risk mitigation and opportunities for savings.

KPMG Tariff Modeler

The KPMG approach to tariff modeling leverages the latest technologies while considering the data needed to navigate today's global trade disruption. Utilizing client-specific historical data, current tariff information, and aligning with your organizational objectives, the KPMG Tariff Modeler develops meaningful data for true scenario planning.

The KPMG Tariff Modeler considers the challenges businesses face to monitor the impact of tariffs for 'today' and build for 'tomorrow':



Tariff impact analysis



Supporting tariff strategy implementation



Driving and accelerating value



Client accessible portal via Digital Gateway



Supply chain transparency and insight



Regulatory tracking

With tariff pressures expected to persist, KPMG also offers tariff impact analysis to clients on a subscription basis, enabling real-time identification of tariffs impacts.



In response to the significant and growing impact and scope of tariffs on organizations across the globe, we developed the KPMG Tariff Modeler to help clients assess the impact of tariffs, including reciprocal tariffs as they are announced.



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Trade Data and Technology

Trade Consulting

KPMG Trade Consulting Services are tailored to help you manage and remediate risks associated with international trade and customs compliance. Our services include:

- ⦿ **Audit/Investigation support:** Identifying, quantifying, preparing and submitting disclosures and helping clients undergoing United States Customs and Border Protection (CBP) audits to resolve matters and enhance compliance processes, including conducting mock audits to prepare for CBP inquiries.
- ⦿ **Compliance Protests/Customs rulings:** Assisting with the submission of protests and custom rulings to CBP to obtain compliance approvals.
- ⦿ **Classification validation and support:** Performing mass HTS classification determinations for discrete specialized classifications.
- ⦿ **Foreign trade zones (FTZ) health checks:** Ensuring your FTZ operations are compliant and saving opportunities are maximized.
- ⦿ **Local and global compliance reviews:** Conducting localized internal assessments or coordinated multi-country compliance reviews, we have the tools to support the effort.
- ⦿ **Transformative operating models:** Developing a strategic trade compliance framework that will help maximize resources and opportunities while reducing costs.
- ⦿ **Trade security programs:** Assisting with applying for participation in trade security programs, including CTPAT Trade Compliance and AEO, as well as conducting the annual testing and reporting the results.
- ⦿ **Pre-and Post-M&A due diligence:** Assessing trade compliance risks prior to mergers and acquisitions and provide post-deal support for daily management activities.
- ⦿ **Valuation assistance:** Evaluating and rectifying valuation data with a thorough value validation process.
- ⦿ **Training:** Strengthening compliance programs with our general and topic-specific training tailored to the needs of your business.
- ⦿ **Compliance reviews:** Conducting local and global compliance reviews to identify and address potential issues.



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Trade Strategy and Transformation



Global Trade Technology Consulting

Using a holistic approach to improve your process with services tailored to your business, including: system evaluation and selection assistance, design, realization, deployment and testing support, post-implementation support, and system enhancements. We are a preferred implementor of Oracle GTM and SAP GTS:

- System evaluation and selection:** Assisting in the evaluation and selection of the right trade management systems.
- Design and realization:** Designing and realizing solutions tailored to your specific needs.
- Deployment and test support:** Providing support for deployment and testing to ensure smooth implementation.
- Post-implementation support:** Offering ongoing support and system enhancements to maintain optimal performance.
- Risk management:** Using targeted automation to manage risk and ensure compliance.
- Trade and automation tools:** Leveraging advanced tools to streamline operations and apply technology effectively.



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Global Trade Management Automation

Export Controls and Sanctions

Navigating global export controls and sanctions can be complex. KPMG experienced professionals and robust tools and services help you stay compliant and mitigate risks:

- Risk assessments:** Evaluating business activities and internal controls to identify and mitigate risks.
- Investigation and remediation:** Using global collaboration and advanced forensic technology to identify and address complex issues.
- Classification:** Jurisdiction and classification investigation to help you identify the export control requirements that may apply to your products' software and technology.
- Jurisdiction and classification:** Identifying export control requirements for products, software, and technology.
- Managed services:** Providing classification, export and deemed export license management, and restricted-party screening support.
- Training:** Offering tailored training programs from basic to advanced levels.
- System optimization:** Enhancing restricted-party screening systems to increase efficiency and reduce false-positive alerts.
- Restricted-party screening system optimization:** Identify and respond to false-positive alerts with technology and automation solutions.
- M&A due diligence:** Providing you with export compliance and sanctions risk data prior to M&A activity, and post-deal integration support for daily activities and the required program enhancements necessary for post-merger integration.







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Export Controls & Sanctions

Trade Management on Demand

Global trade is undergoing rapid change. Our managed services extend beyond importers. We help your company deliver strategic value to higher-priority work by outsourcing repetitive tasks. KPMG can help you do this efficiently, compliantly, and with full transparency.

KPMG Trade Management on Demand services support global trade efficiency and compliance:

	Managed services: Outsourcing repetitive tasks to ensure efficient, compliant, and transparent operations.		Trade data management: Automating validation and value reconciliation.
	Free trade agreement management: Managing free trade agreements to optimize benefits.		Restricted party screening: Ensuring compliance with restricted party lists.
	Classification using AI: Leveraging AI for accurate and efficient classification.		Foreign trade zone management: Managing FTZ operations to reduce costs and improve efficiency.



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Trade Management on Demand

Global Trade Sustainability

Sustainability regulations are increasing globally requiring visibility throughout the supply chain. We have the global bench and experience to help you holistically manage these regulations to promote operational efficiency and compliance. Our capabilities include supporting:

1

Domestic Preference Incentives: Develop training, conduct analysis, collect supplier information, and design standard operating procedures to ensure compliance with various domestic content policies, including the Inflation Reduction Act, Infrastructure Investment and Jobs Act.

2

Buy America, Buy American, and Trade Agreement Acts: Understand how your role and the role of your business in the government supply chain impacts the certification and qualification approach. KPMG helps you map a process that meets the needs of your business while keeping it eligible for these critical contracts.

3

Anti-Forced Labor and Human Rights: Evaluate, design, and implement anti-forced labor and human rights programs based on local regulations and global norms.

4

Traceability: Manage end-to-end component and supplier-level supply chain visibility, regulatory compliance, and data management for tariff mitigation and global regulatory compliance.

Trade Enforcement Advisory Services

KPMG Trade Enforcement Advisory Services provides clients with guidance and experience to navigate complex international trade regulations, helping to ensure compliance with import/export laws and mitigating risks, while also helping clients optimize trade strategies.

- ⦿ **Risk assessments:** Identify high level trade risks leveraging data analytics to create a targeted risk approach to tariff management.
- ⦿ **Post-entry reviews:** Leveraging our internal technology help companies analyze data to proactively detect errors.
- ⦿ **Customs audit readiness:** Proactively help clients review customs risk areas.
- ⦿ **Responding to government inquiries:** Help clients responding to CBP (and other government agencies) inquiries and requests for information.
- ⦿ **Risk monitoring:** Provide on-going risk monitoring support, develop testing and sampling plans, provide periodic results to executives.
- ⦿ **Voluntary prior disclosures:** Support clients with voluntarily addressing errors and mitigating penalty exposure.
- ⦿ **CBP Audit Management:** Help importers manage all aspects of CBP audits and investigations to minimize exposure.



Trade & Customs resources and insights

Keep up to date with timely insights, articles, webcasts, and podcasts focused on the rapidly changing impact and scope of tariff implications on your organization.

Trade & Customs Services:

KPMG can help you close gaps and navigate complex situations with a range of Trade & Customs services that help to address tax regulation, technology, and resourcing pain points.

Trade & Customs Insights:

News, tools, and insights from KPMG to assist clients in reducing trade-related costs, navigating compliance with complex export controls and sanctions regulations, improving trade efficiency to bring more goods to market faster, and mitigating risk issues related to cross-border business.

Tariffs Insights:

The evolving trade and tariff policies demand that businesses be informed and agile. The implications and broad impact on corporate operations necessitate sustained awareness so that new challenges can be met with forward-thinking strategies. Our trade and tariff insights, experienced professionals, and advanced technology can assist you in developing a dynamic approach to trade, enabling you to navigate uncertainty and change with confidence.

TaxNewsFlash: Trade & Customs:

Keep aware of trade news with regular updates on tax developments and market activities concerning the evolving trade and customs landscape.



Sign up for Trade & Customs topics of interest:

Receive timely notifications of trade-specific articles, webcasts, podcast, and thought leadership to remain informed on the latest trends, updates, and information about trade, customs, and tariffs.

How KPMG can help

KPMG Trade & Customs Services are designed to help you navigate the complexities of global trade with confidence. Our comprehensive suite of services covers all aspects of trade and customs, from risk management and compliance to cost savings and operational efficiency. Partner with KPMG to help ensure your business is well-equipped to succeed in the global marketplace.



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