

KPMG LLP has one of the largest Cash and Working Capital Advisory Practice dedicated to Private Equity. We work with investors and management teams across the M&A lifecycle to improve cash flows that self-funds strategic transformations.

Our Differentiators



Deliver **5-10% of revenue in cash** flow improvements **within 3-6 Months**



Delivered >\$15bn in value across Private Equity with **30x ROI programs**

Time to Value

Fund-wide Scan

Identify Upside & Risks

1-2 Days

Diligence

Quantify Opportunities

1-2 Days

Diagnostic

Solution Design

1-2 Weeks

Execution

Cash Realized

2-6 Months

What we do

Map key ROIC drivers across the statement of cash flows



Operations

- Net Income
- Working capital

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Investing

- Capex for PP&E
- M&A

Financing

- Loans and financial solutions
- Capital structure

Proprietary tools to uncover and validate improvement opportunities

- **01** Diagnostic Tools
- **04** Liquidity Mmgt. Sys. & Software
- **02** Al-Driven Analytics
- Leading Policy &
 Standard Operating
 Procedures
- Proprietary
 Benchmarks
- **06** Cash Value Trees

Implement tech-enabled solution and operational process change

Operational & tactical process changes

Commercial arrangements

Financing solutions

Why KPMG?



Established Expertise:

Decades of global experience optimizing working capital across industries



Results-Driven: Customized strategies that deliver immediate impact and long-term asset and shareholder value



Tech-Enabled: Advanced data analytics and Al technology for smarter financial decisions



Case study: Private Equity Sponsor

Client context

\$100bn+ AUM PE sought to unlock cash across 40+ cross-industry portfolio companies

Key activities

- Portfolio-wide asset diagnostics
- Improved cash flows at portfolio companies
- Productized solutions for rapid & repeatable deployment
- Liquidity monitoring / Health-checks

Outcome





Contact us



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