



# Cut Costs, Not Corners

Enhance value with KPMG should cost modeling, powered by Coupa Sourcing Optimization



## What is should cost modeling?



Should cost modeling is a strategic approach that helps organizations understand the true cost of goods and services. By breaking down costs into their fundamental components, businesses can identify cost-saving opportunities, negotiate better with suppliers, and make more informed procurement decisions.

### Key benefits



#### **Cost transparency:**

Gain a clear understanding of the cost structure of your products and services.



#### **Negotiation leverage:**

Use detailed cost insights to negotiate more effectively with suppliers.



#### **Cost reduction:**

Identify and eliminate inefficiencies to achieve significant cost savings.



#### **Strategic decision-making:**

Make data-driven decisions that align with your business goals.

## Why choose should cost modeling services?



**Extensive knowledge and experience:** Leverage our extensive experience in financial modeling and cost analysis to uncover hidden savings.

**Advanced technology:** Powered by Coupa Sourcing Optimization, our methodology uses advanced algorithms and scenario analysis to provide accurate and actionable cost insights.

**Customized solutions:** Tailored to meet the unique needs of your business, our should cost modeling services are adaptable across various industries and sectors.

**Thorough support:** From initial analysis to implementation, KPMG provides extensive support to help ensure successful outcomes.

### As-a-service and on-demand delivery

KPMG delivers should cost modeling services through a flexible, as-a-service model. This approach combines sophisticated technologies, highly skilled teams, and advanced data insights, all packaged in a subscription-based service with predictable costs.<sup>1</sup> Our on-demand delivery helps ensure that you receive timely and relevant insights whenever you need them, allowing you to adapt quickly to changing market conditions and business needs.



## Applicable scenarios



**Tariff impacts:** In today's complex global trade environment, tariffs can significantly affect your business's financial stability and supply chain operations. KPMG should cost modeling services help you navigate these challenges by providing detailed insights into current and potential tariffs.<sup>2</sup> This enables proactive scenario planning and strategic decision-making to mitigate the impact of tariffs on your operations.

**Supply chain disruptions:** Whether due to geopolitical events, natural disasters, or other unforeseen circumstances, supply chain disruptions can lead to increased costs and operational inefficiencies. KPMG should cost modeling services help you identify and address these risks, helping ensure continuity and resilience in your supply chain.

**Market volatility:** Fluctuations in market prices for raw materials and components can impact your cost structure. KPMG should cost modeling services provide real-time insights and predictive analytics to help you manage these fluctuations effectively.

**Speed to savings:** The dynamic global environment has organizations trying to play 'catch up' to new pressures that are constantly introduced. Utilizing on demand cost modeling can achieve rapid repricing at scale.



## References

1. [“Managed services that make the difference.” KPMG LLP](#)
2. [KPMG Tariff Modeler](#)

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Learn about us:



[kpmg.com](https://kpmg.com)

## Get started today



Transform your procurement strategy with KPMG should cost modeling services. Contact us to learn more about how we can help you achieve significant cost savings and optimize your procurement processes.

To learn more about the KPMG and Coupa Alliance, visit: [KPMG-Coupa](#)

## Contact us



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