

KPMG Powered Evolution

Drive future transformation

enabled by Coupa



A path to sustained advantage

How do you effect lasting change that goes beyond your successful Coupa go-live? You need to be equipped to realize lasting value from your functional transformation investment by leveraging data-driven insights to create value, using your operating model to mitigate risk, and take full advantage of SaaS/platform features and enhancements. All while your project team moves on to the next big thing.

The challenge

Evolving organizational changes, disruptive technologies, process improvements, and new market opportunities are likely to pose further challenges as your business moves forward.

Failing to keep up could lead to your Coupa platform becoming tomorrow's legacy system and your current leading practices lagging future advancements.

Retaining and fully utilizing the skilled resources required for your transformation can be a challenge. Important new releases for your Coupa platform are provided three times per year. These require an understanding of how they impact your current operations and need to be implemented efficiently. Maintaining a dedicated team with specific skills and know-how that is only periodically required is not cost effective for your business.

Deriving ongoing value from your transformation requires a more agile approach.

New features from cloud SaaS providers are often not deployed



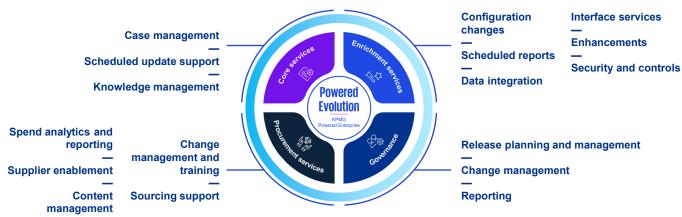
Source: HFS/KPMG 2024 Cloud Adoption Survey

The solution

KPMG Powered Evolution delivers tested Coupa capability combined with the leading practices and processes needed to help you remain flexible and adaptive in a world of evolving requirements.

Powered Evolution offers the right blend of Coupa skills and resources to support the ongoing change necessary to keep your business driving forward. When needed, Powered Evolution can also provide the operational flexibility and scale to support tactical procurement services within Coupa.

KPMG Powered Evolution key components



KPMG Powered Evolution consists of the following services and is not a one-size-fits-all approach to your Coupa Level 2 and 3 support needs:

Governance: Manage — Control — Plan

Service management aligned to the ITIL standard framework, accompanied by market-leading data analytics and dashboard capabilities that go beyond standard SLA reporting for improved business outcomes.

Core services: Maintain — Upgrade — Patch

KPMG offers proactive maintenance and continuous improvement through problem management, automated testing, and enhanced user experience. Our scope includes case management support for three updates per year, management of patching cycles, and utilization of client-specific support content.

Enrichment services: Configure — Develop — Enhance — Secure

Client-requested configuration changes, enhancements, report writing, technical and functional data integration, and development of new interfaces, along with insights around control and security. Coupa value-added services for industry-relevant and business process improvements.

Procurement services: Report — Enable — Transact — Manage

Powered Evolution can deliver tactical operational support for supplier and employee enablement, specialized reporting and analytics, and content management, tailored to your specific needs.

We're with you every step of the way

Whether KPMG Powered Enterprise has been used to transform your business, or an alternative route has been taken to this point on your journey, Powered Evolution is here to support your next steps.

Flexible

We provide the flexibility you need to continue your transformation journey with confidence.

Predictable

The right resources that can help just when you need them, while feeling assured about predictable ongoing costs.

Cost effective

Continue your transformation journey with agility and speed, without the need for capital investment.

KPMG Powered Evolution allows you to maximize the value of your Coupa platform:



Continuity of resources from your implementation — limits transition risk



Access to the broader set of KPMG resources — brings the latest leading practice



Care and maintenance of the Powered platform — **keeps you going**



Scalability and the right resources at the right time — overcomes skills shortage



Client-specific knowledge — provides clarity on the impact of upgrades



Enabling faster adoption of emerging technologies — **keeps you current**



Management of day-to-day activities — allowing you to focus on your core competencies



Ongoing agility — allows you to respond to changing business environments

With KPMG Powered Enterprise

- Transform the way you run your business
- Build agile functions that evolve as you grow
- Help your people to adopt and embrace change
- Exploit new technologies for value and performance
- Drive future success with the latest leading practice



KPMG is a leader in Coupa Cloud solutions

- 2024 North American Strategic Partner of the Year. <u>Coupa Partner Connect</u> <u>Award</u>
- Longest standing Coupa alliance partner with more than 10 years of joint implementation experience
- 200+ Coupa deployments, spanning more than 100 countries
- 600+ certified and experienced Coupa implementation resources located worldwide

To discover more about Powered Evolution, and the impact it can have on your business, visit home.kpmg/poweredevolution

What comes next is powered by KPMG

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