

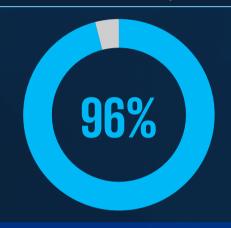
Unlocking value in the TMT industry with data products

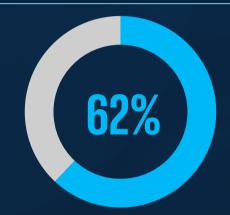
Technology, Media, & Telecommunications (TMT) leaders prioritize data products, but significant value is not yet realized

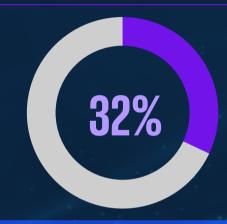
96% say data products are key to business success in the next three years

Most are confident data product investments will realize value

However, only 32% say significant value has been realized so far







Barriers to value realization

Ranking of top data products challenges

Burdensome data accessibility

#2

Slow data acquisition time

#3

Low quality data

How data products are managed

Collaboration across business **functions**

Centralized ownership by





Where leaders expect to realize value from data products



Top four ways leaders expect to realize value





Top KPIs for data products



