# KPMG

# Sustainability in private equity

Driving value for your firm and your portfolio

# We understand the investment lifecycle and have experience embedding ESG across all phases

KPMG service offerings include:



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#### ESG and climate strategy

Includes a clear ESG policy and framework for the firm, fund, and portfolio companies. The focus is on the integration of ESG into investment processes and ownership practices, and integrating ambition into the tone at the top.

#### Portfolio company onboarding and 100 day plan

The application of an ESG & Climate lens is designed to create and preserve value. Findings from diligence is integrated into post-investment 100-day and value creation plans.

#### **Ownership period**

This involves working with portfolio companies to execute the ESG and climate value creation plan / roadmap and implement processes to monitor and report progress and comply with regulatory and other stakeholder reporting requirements. The application of an ESG and climate lens is used for deal re-financing / debt.

#### Fundraising strategy

The focus is on fund-level ESG & Climate strategy aligning to the firm and LP requirements, as well as best practice (reporting) frameworks

#### **Origination and investment**

This includes the integration of ESG and climate factors into origination and pre-investment decision making processes, including compliance considerations.

#### 06 Exit

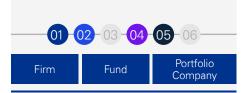
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ESG and climate has become a strategic deal value driver and key part of the equity story, resulting in higher exit multiples. KPMG can apply exit readiness experience to help yield value from your ESG story.

#### Non Financial Reporting e.g., CSRD, California, UK FCA, SEC

#### Priority service offerings:

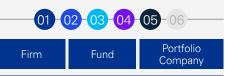
- Disclosure readiness assessment (including across multiple jurisdictions) and strategic roadmap and prioritization of response
- Implementation of reporting roadmap including assisting on data collection and benchmarking
- Disclosure and reporting support
- Assurance readiness



#### Climate, Decarbonization, and Nature

#### **Priority service offerings:**

- Climate, decarbonization, and nature ambition and strategy setting
- Climate and ESG data architecture
  Target setting, decarbonization pathways and implementation roadmap (with focus on value creation including cost take out, operational efficiency, and monetization of implementation on exit)
- Climate investment framework and process development
- Climate risk and opportunity assessment



#### ESG and Climate Due Diligence

#### Priority service offerings:

- Buy-side and sell-side services
- Inside out and outside in ESG Due Diligence, identifying financially material risks and opportunities in the investment process
- Assessment of climate maturity, climate risk profile and value creation opportunities of target
- Assessment of decarbonization potential and trajectory
- Exit readiness such as pre-IPO and sustainability strategy assessment and story telling

01 - 02 - <mark>03</mark> - 04 - 05 - <mark>06</mark>		
Firm	Fund	Portfolio Company

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# Our established approach to support PE firms, funds, and portfolios meet regulatory and other stakeholder demands while unlocking value, and creating future-fit firms and portfolios

#### Step 1

#### Scoping and prioritization

Our established three-

compliance, scalability,

and capacity building, and

key strategic outcomes.

stage process drives

#### Identify where in the climate and nonfinancial reporting journey the firm and each portco is and triage levels of support needed

Outcome: PE Firm understands potential of ESG opportunities and disclosure requirements and heat map of readiness across portfolio; preliminary sequencing and resource requirements are identified for training & support

#### Step 2

#### **Training and activation**

Provide flexible services to help clusters of portcos kickstart their climate and non-financial reporting journeys

Outcome: Deal teams and portcos understand climate and compliance roadmap, investment required, and potential upside/value case are identified

#### **Indicative activities**

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- Assessing regulatory applicability and implications
- Identifying synergies between initiatives and roadmap journey
- Developing robust controls for data collection and reporting

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#### Step 3

#### **Playbook and standardization**

Develop standard tools, templates, and guidance for the entire portfolio to leverage and enhance support model

Outcome: PE Firm and portcos have accelerator resources for the climate and non-financial reporting journey such as roadmap to implementation and project plan.

#### Indicative strategic outcomes

- Clear strategic priorities for action •
- Increased efficiency •
- Improved cost of capital •
- Returns on management of material sustainability risks and opportunities

# Why KPMG?



A partner who has done this before and who can respond rapidly and scale

Deep and practical climate and ESG knowledge

Ability to translate climate action into value creation

Multi-disciplinary sector-specific delivery model with global footprint

Experience operationalizing strategy with process, rigor, and reliability

# **Contact** us

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