



Integrated partner alliance ecosystem

KPMG Connected Enterprise for Energy, Natural Resources & Chemicals (ENRC)

Few industries rely on outside vendors as much as ENRC. Working more effectively with them can give a significant boost to your profitability. In identifying, integrating and managing third parties, the Connected Enterprise reduces costs, mitigates risk, increases your speed to market, and supplements capability gaps to deliver on the customer promise.



» Many companies are gaining a competitive edge by building partnerships and forging alliances. Finding the right partners, establishing effective communication and sharing data can extend your growth into new markets. But ensuring the success of these partnerships requires a fluid, flexible business model for your people, systems and company.

» KPMG helps you create a partnership environment by enabling seamless communication between you and your alliance partners through application programming interfaces (APIs) that allow disparate systems to share information with one another.



Key considerations

- How can you identify partners, alliances and vendors to fill capability gaps?
- Is your approach to shared services cost efficient and consistent?
- Do you have a defined, efficient and risk-reducing onboarding process?
- How can you certify and monitor partners' performance and continued understanding of your mission?



How KPMG can help

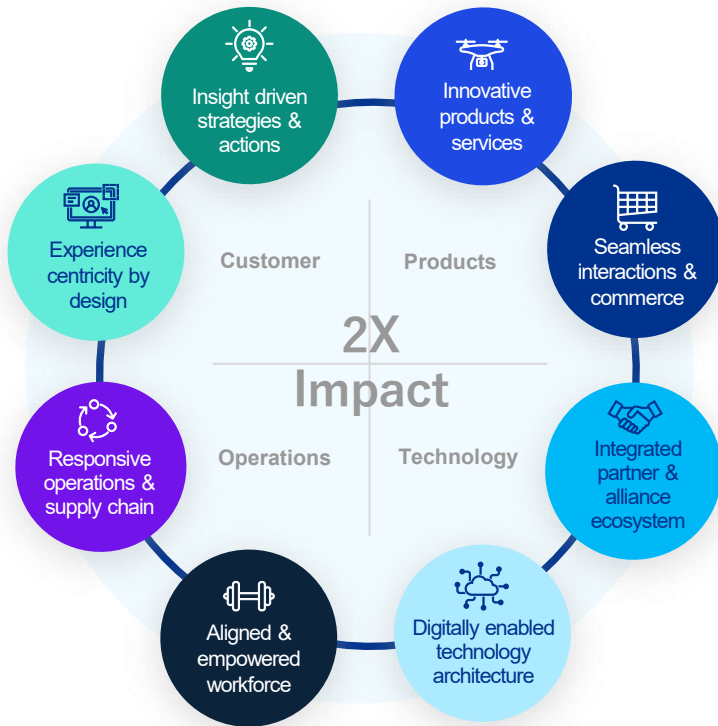
- Developing a strategy to build and manage a strategic network of partnerships and alliances
- Identifying ideal potential partners to boost your business goals – and building interfaces between multiple systems
- Navigating the complex world of data protection, cybersecurity and the small print involved in your transactions with partners and customers
- Objectively assessing how effectively your current outsourcing providers are leveraging digital labor solutions and providing valuable insight into future options

Disclaimer: Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.



What does a Connected Enterprise look like?

The most successful organizations exhibit eight characteristics that span all aspects of the enterprise. The capabilities of front office, middle office and back office integrate seamlessly to support the brands, products and services, interactions and workforce.



Make the connection



Generate business value at every stage of your transformation journey



Build an insights-driven, digital and customer centric business



Empower and enable your people to align the organization for agility and performance



Engineer secure architectures to enable agile, high-speed innovation

Contact us



Rick Rose
Principal, Commercial Lead
KPMG LLP
T: 267-256-2759
E: emrose@kpmg.com



Bradley Stansberry
Partner, Advisory
Energy and Chemicals Industry
Consulting Lead
T: 214-840-6026
E: bstansberry@kpmg.com

Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.

kpmg.com/socialmedia



The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act upon such information without appropriate professional advice after a thorough examination of the particular situation.

© 2024 KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.