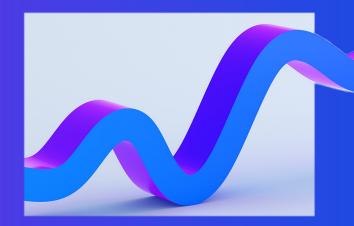


# **Inflation** Reduction Act

Tax credit brokerage service



## **KPMG is well** positioned to assist in placing your IRA tax credits

KPMG is in active dialogue with our extensive corporate tax relationships on IRA credit purchase opportunities

KPMG can assist in simplifying and optimizing your credit sale

### Why KPMG?

- KPMG provides a full service brokerage of transferable IRA tax credits for both buyers and sellers.
- KPMG has numerous tax credit transfer buyers interested on both one-off transactions and multiyear opportunities and relationships:
  - These buyers vary in dollar amount, time horizon, and credit type.
- In addition, KPMG has the knowledge, experience, and dedicated professionals to assist clients in all related transaction services, expediting the process, and facilitating a smooth and efficient close:
  - Due diligence, prevailing wage and apprenticeships, accounting treatment, structuring, etc.
- KPMG is active in the transfer marketplace, and will provide clients with market insight and knowledge.
- From origination to close, KPMG provides guidance throughout every step of the transaction process.
- KPMG is focused on delivering reputable, high-quality counterparties for the purchase and sale of tax credits.
- Scope of brokerage service includes, but not limited to, the following:
  - Advise and assist the client in market and transaction intelligence
  - Advise and assist in developing a tax credit monetization plan
  - Assist in identifying and contacting suitable buyers of tax credits
  - Assist in arranging for buyer due diligence, if necessary
  - Assist in negotiating the financial aspects of any proposed tax credit transaction

## Select KPMG client tax credit buyer universe

	Business type	Credit appetite (\$ millions)		Business type	Credit appetite (\$ millions)
	Insurance	\$5,000+		Insurance	\$400+
**************************************	Technology	\$3,000+		Defense	\$300+
**************************************	Technology	\$2,000+	0000	Consumer Products	\$300+
<b>⊕</b>	Healthcare	\$2,000+	0000	Consumer Products	\$200+
	Energy	\$1,000+	\$\$\$	Finance	\$200+
	Insurance	\$1,000+		Energy	\$200+
	Insurance	\$1,000+		Telecom	\$200+
<b>P</b>	Fintech	\$1,000+	(S) (III) (IIII) (III) (	Financial services	\$150+
$\bigoplus$	Healthcare	\$800+		Packaging	\$100+
<u></u>	Fintech	\$600+		Luxury brand	\$100+
\$\$	Finance	\$500+		Industrial	\$100+
	Bank	\$500+		Food service	\$75+
	Transportation	\$500+		Energy	\$75+

KPMG represents >\$16 billion of untapped annual tax credit buyer interest.

## Key valuation drivers for tax-related investments

#### **ESG** considerations

Ability to utilize credit purchases in marketing and PR; select projects to bundle green/decarb credits; participate in the clean energy transition

#### Investment tax credit (ITC) versus Production Tax Credit (PTC)

Investor preference may differ, given associated risks, credit availability, and timing

### **Key valuation drivers** Tax credit horizon

Multiyear credit opportunities may create transaction efficiencies

#### Indemnifications and insurance

Strength of indemnifications and comprehensive insurance coverage



#### **Documentation/Due** diligence

Thoroughness of documentation package on qualifications

#### **Developer track** record

Significance of historical project development

#### Type of credit

Many purchasers pursuing specific types of credits/ projects

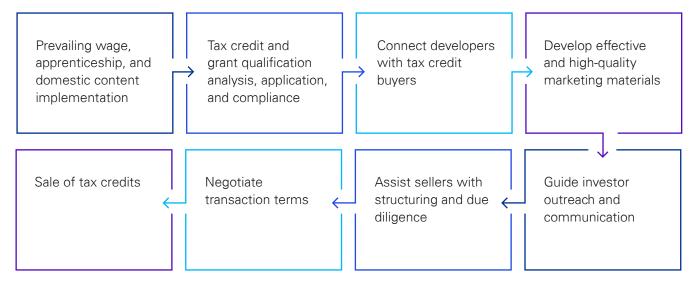
#### **Financial strength** of developer

Investors are likely to prefer issuers with strong credit

## KPMG provides a wide range of transaction-related services

KPMG is a one-stop shop for our clients throughout the monetization deal lifecycle

#### KPMG can help sellers of tax credits



#### KPMG can help buyers of tax credits investors



## Your dedicated KPMG tax credit placement team



George Ward Principal Corporate Finance-Energy T: 713-819-7270 E: georgeward@kpmg.com



Chris Rockers
Managing Director,
Corporate Finance-Energy
T: 303-382-7504
E: crockers@kpmg.com

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kpmg.com

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