

# Comprehensive economic development services

Construction-ready sites to meet speed-to-market demands

The competition for business attraction and economic development has become more challenging. State, local, and utility economic development teams are looking for new ways to attract high value businesses. Industrial investors are looking for both the right location and long-term value in site selection. High quality, market-ready sites are becoming more important as part of a broad economic development strategy. At the same time, both public and private partners are looking for a more efficient process to maximize their respective return on investment.

## Site development success considerations

As speed-to-market is critical to project success, economic development organizations are striving to meet the demand through turn-key industrial manufacturing product. Successful site development teams consider the enduser before submitting a site for project consideration. These teams typically:



The KPMG Site Selection and **Project Development** group

is a national site selection and location advisory practice. Our team assists corporate clients with location and site analysis, in-depth field evaluation, business incentives, site cost analysis, and development consulting.

We reengineer our site selection approach to assist states, localities, and utilities to improve their economic development competitiveness. Our defined approach allows public sector clients to enhance their investment approach to attract industrial end-users.

# **Our service offerings**



Industrial site development program design and implementation: Assist

economic development teams in designing and implementing site development programs to achieve goals of the state, locality, or utility



# Competitiveness assessment: Survey

state and local economic development organizations to provide benchmarks for comparative purposes; Conduct comprehensive review of industrial sites/buildings and recommend improvements to enhance competitiveness.



Site review and certification: Assist

with site assessment, review, and certification.



### **Economic development planning:** Assist state, regional, and

local organizations in economic development planning and marketing recommendations.



Return on Investment (ROI) model development: Assist

economic development organizations in establishing sophisticated and scalable methodologies to help measure the return on investment from potential projects.



### Target market analyses:

Identify potential new target markets for economic

development organizations, analyzing potential strengths, weaknesses, and opportunities.



# **Contact us**



Ulrich Schmidt Principal 610-223-3949 ulrichschmidt@kpmg.com



Robert Boehringer Managing Director 610-710-9344 hboehringer@kpmg.com

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