



ORACLE

Partner

# Delivering a unified customer experience

## KPMG Powered Enterprise enabled by Oracle for Wholesale Distribution



No longer can distributors rely on the traditional “pick, pack, and ship” model to keep their customers happy. They’re now serving B2B buyers who want a B2C customer experience.

### KPMG: Delivering meaningful transformations

Distributors can tackle their toughest challenges by leveraging KPMG industry know-how and Oracle Cloud to modernize their operations and unlock opportunities:

- Build a customer-centric supply chain
- Rethink, simplify, and right-size operations to increase agility and lower risk
- Increase visibility to customers and trading partners
- Automate trade functions to reduce fees, duties, and risk

With KPMG, a leading Oracle implementation partner, distributors get a solution that delivers value, drives sustainable change, and accelerates innovation for a connected enterprise.

**KPMG Powered Supply Chain** – Efficient supply chain management is essential for operational efficiency, customer-centricity, compliance, and ultimately, the overall success of an organization. If handled correctly, your supply chain should improve customer service, your brand reputation, and boost your bottom line:

- Improve productivity of the customer service team for sourcing and quoting
- Enhance the customer experience with better order promising capabilities
- Increase forecast accuracy using external signals
- Target higher profits by better matching demand to inventory policy

**KPMG Powered Finance** – Finance organizations need to rapidly respond to new business challenges and opportunities. KPMG Powered Finance can help eliminate the complexity of aligning your finance function with Oracle Cloud applications, so you can focus on more strategic initiatives that add value to the business:

- Improve performance and transparency
- Enhance decision-making and risk management
- Enable better use of capital

# 96%

of C-suite leaders are prioritizing technology investment in the next 18 months.\*

\*Source: KPMG Global Tech Survey 2022

### KPMG preconfigured Oracle modules

#### Supply chain

Procurement	Maintenance
Source to Pay	Transportation
Planning	Management
Order Management	Product Hub
Inventory Management	Global Trade Management
Manufacturing	Cost Accounting

#### Finance and EPM

General Ledger	Fixed Assets
Accounts Receivable	EPBCS
Revenue Management	DMCS
Accounts Payable	Indirect procurement
Projects	ARCS
Cash Management	FCCS

### KPMG Wholesale Distribution innovations

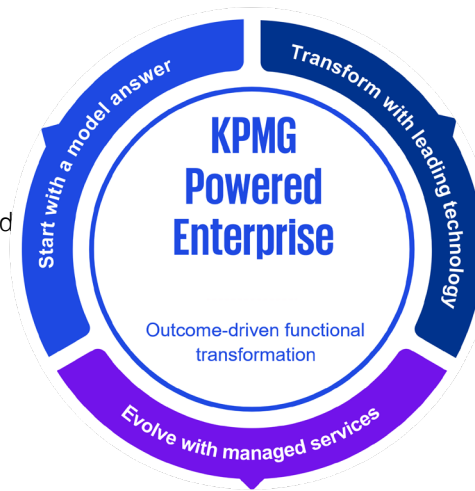
- Sales order capture/quoting
- High-volume/velocity replenishment planning
- Buyers workbench
- Product/customer restrictions
- Customer price list publications
- Global order promising
- Third-party WMS/TMS integrations
- Intelligent forecasting

## Designed to help you succeed

KPMG Powered Enterprise offers prebuilt, next-generation solutions optimized for Oracle Cloud.

You get the comprehensive high-speed value that comes from Oracle Cloud-enabled technology, combined with the knowledge of KPMG across advisory, tax and audit.

Ultimately, it makes your business more responsive, resilient, and competitive.



### Start with a model answer.

Turn leading practice into everyday actions and results with:

- Comprehensive design framework based on years of industry experience and insights
- Roadmaps powered by prebuilt operating models, processes, and advanced technology

### Transform with leading technology.

Confidently move into the cloud with:

- Advanced prebuilt digital solutions
- Hundreds of digital technology use cases
- Technology services that provide enhanced automation for accelerated project delivery

### Evolve with managed services.

Drive continual value by:

- Taking advantage of new features and functions
- Leveraging ongoing insights, thought leadership, and innovation reviews
- Managing your evolution with change management, release planning, and reporting services



## With KPMG Powered Enterprise enabled by Oracle, you can:

- **Transform** the way you run your business
- Build **agile functions** that evolve as you grow
- Help your people to **adopt and embrace change**
- **Exploit new technologies** for value and performance
- **Drive future success** with the latest leading practice
- **Optimize service delivery** and use of data for competitive advantage.

## KPMG is a global leader in Oracle Cloud solutions:

**7,800+** Oracle consultants

**700+** Oracle Cloud projects

**350+** Oracle clients

**44** Countries with Oracle capabilities



**KPMG has a history of driving significant success with Oracle, delivering highly complex, multi product transformations, focused on innovation, holistic customer centric solutions."**

**Doug Smith**  
SVP of Partnerships  
Oracle Corporation

**KPMG has been an award-winning Oracle alliance partner for over 30 years.**

Our delivery teams have experience across all Oracle products and modules (ERP, EPM, SCM, HCM, CX, Analytics, OIC, Industry Solutions), including developing unique PaaS solutions and deep experience implementing Oracle Accounting Hub and Subscription Management modules.

Embarking on a cloud transformation journey with KPMG and our alliance partner, Oracle, **delivers value, drives sustainable change,** and **accelerates innovation**—across the front, middle, and back offices.

**If you have any questions on how to accelerate digital transformation or to find out more, contact:**

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