



Enhanced export due diligence

KPMG Trade & Customs Services

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Due diligence for export compliance

End-use and end-user controls are expanding, elevating third-party due diligence as a key activity for trade compliance programs.

- Export control regulations increasingly require companies to carry out enhanced due diligence on customers and other business partners.
- Trade compliance departments often lack the resources to perform due diligence in-house.
- The expansion of end-use and end-user controls is unlikely to let up. Trade compliance departments require ongoing, long-term solutions.



Enhanced export due diligence

KPMG Trade & Customs helps clients meet the ever-increasing regulatory expectations for end-use and end-user due diligence. We provide actionable intelligence to help you determine if transactions are subject to end-use and end-user related controls, including EAR Part 744.21 and Part 744.22 controls on Military End Users (MEU's) and Military Intelligence End Users.



Advantages of outsourcing export-related due diligence

Our team is focused on helping multinational companies manage sanctions and end-use and end-user-based export controls through a mixture of enhanced due diligence and trade advisory services.

In addition to triaging existing customer lists, we provide ongoing due diligence on a rolling basis.

Potential benefits include:





Why KPMG

- Our multidisciplinary team includes both export control and sanctions specialists and Corporate Intelligence professionals;
- We distill thousands of public data sources to provide an objective summary of the facts relevant to MEU determinations;
- You provide us with a list of end-users and we provide clear reporting on the risk factors that matter most;
- The result is a tangible step up from automated database solutions and has the potential to enhance your competitive edge by allowing you to more quickly assess risk and execute transactions.

Clear and Concise Reporting

Our reporting focuses on the key MEU risk factors and lays out the intelligence clearly and concisely.

Targeted, Customized Reports

KPMG's enhanced due diligence can be customized for your program requirements, and can include MEUs, Military Intelligence End-Users, sanctions, Politically Exposed Persons, and more.

Cost-Efficient, Timely Turnaround

Improve your competitive advantage with reduced turnaround times that can help your business transact more quickly with prospective customers and end-users.

Backed by Export Controls and Sanctions Professionals

Working with trade attorneys, industry specialists and trade technology professionals can facilitate a shift from tactical to strategic export-related due diligence.



Our approach to MEU screening

We handle the time-intensive enhanced due diligence, letting you get back to strategy and problem solving.

Guidance on Risk Factors

- We've developed a due diligence framework tied directly to EAR Part 744.21, providing actionable intelligence for MEU determinations.
- Our trade professionals will also work with you to tailor our due diligence reporting to your risks.

Data-Rich Due Diligence

- We perform due diligence on target entities using thousands of public data sources.
- Our reports are clear, concise, and provide information on military affiliations, products, and activities relevant to your MEU assessments.

Ongoing Programmatic Support

- For your ongoing due diligence requirements, you can continuously provide parties for review and we will turnaround tailored reports based on agreed timelines.
- We also provide a full range of export compliance support, including MEU risk assessments, program development, and more.



Contact us

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