

Operational Transfer Pricing

Streamline, automate, and accelerate critical transfer pricing processes



KPMG Operational Transfer Pricing (OTP) services precisely calibrate your intercompany transaction processes to successfully execute your policies. Predictable, reliable results help to eliminate large true-up adjustments, avoiding unexpected deviations from policies, improving ETR forecasting, and providing agility to respond to unexpected audits.

Your organization benefits from more accurate cash and treasury planning due to better legal entity forecasts, improved coordination with customs and indirect taxes, simplified intercompany accounting processes, valuable supply chain insights, and more time to focus on planning.

Challenges in operational transfer pricing

Organizations face significant challenges with their operational transfer pricing needs, including:

1. Not achieving intended transfer pricing results: Broken processes, poor data quality, large true-up adjustments, and margins not aligning with TP policies.

2. Manual transfer pricing calculations:

Failure to meet financial close deadlines, error-prone manual calculations, and concerns about industry benchmarks.

3. Finance or ERP transformation:

Underutilization of new ERP systems and difficulties in communicating technical needs.

KPMG OTP capabilities and services

KPMG OTP services are designed to address these challenges by:

Assessment	ERP system support	Technology implementation	OTP as a managed service
Analyze existing OTP functions and develop target operating models and technology roadmaps.	Sensitize ERP systems for TP and develop TP calculation engines integrated with ERP systems.	Design and implement OTP models and software, configure OTP on KPMG Digital Gateway, and develop Generative AI use cases.	Operate TP calculation models on a recurring basis.

Why choose KPMG?

By choosing KPMG, organizations can trust that their operational transfer pricing needs are being addressed with a holistic approach that combines experience, technology, and a commitment to delivering results.

People

Deep experience in integrating people, process, technology, and data, with dedicated OTP specialists.

Process

Efficient execution and continuous process improvement to deliver value with minimal business disruption.

Data

Broad-based data strategy ensuring data quality, granularity, and availability for accurate calculations and meaningful reporting.

Technology

Cutting-edge technology solutions, including the state-of-the-art KPMG Digital Gateway platform, tailored to individual client needs.

Key benefits of our approach



Shorter close cycle

From automation and process efficiency



Enhanced audit support

With transparent calculations and robust documentation



Decreased year-end adjustments

From prospective pricing and more frequent adjustments



Scenario planning

To facilitate tax planning or evaluate regulatory change



Potential cash tax savings

From achieving transfer pricing policies as designed



Improved customs precision

With more accurate transfer prices



Flexibility and scalability

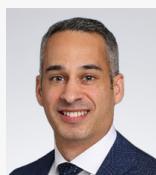
To quickly adapt transfer pricing to business changes



Increased coordination

Between various organization stakeholders

Contact us



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