

Realize the true value of your business transformation



SAP S/4HANA on Microsoft Azure | A KPMG Life Sciences solution

Market disruption continues to shape the enterprise agenda across Life Sciences

Disruption continues to impact how businesses and consumers interact, with patients demanding a more digital, connected, and personalized experience.

Leading Life Sciences organizations are embracing disruption, making use of new technologies and leveraging the power of cloud to meet these evolving demands. Those that do not embrace new technologies, and advancing industry leading practices, risk being left behind.

Enterprise Resource Planning software vendors are repositioning themselves as platform providers and launching new business-ready solutions as their legacy systems are being discontinued, and support is terminated.

Companies that choose to switch to SAP S/4HANA as support of ECC wanes, should seek the help of KPMG and Microsoft to maximize the transformation of their operating model by leveraging the KPMG Life Sciences target operating model.

Attempting this mission-critical transformation without the necessary experience and journey partner, however, could end up being overly complex and costly, and lead to less than expected business results.

KPMG and Microsoft are helping Life Sciences organizations to plan and respond to these disruptions through an S/4HANA enabled business transformation, while helping to ensure our Life Sciences clients unlock the full value from their investment.



We understand that a successful S/4HANA enabled digital transformation does not rely on technology alone; delivering ongoing business value requires an agile, scalable, and innovative solution that can change with your business needs.

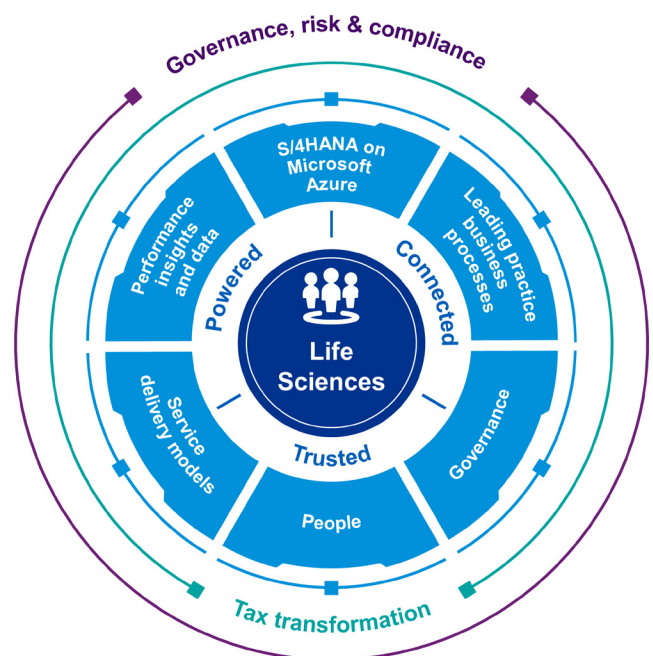
KPMG Life Sciences target operating model

Combining the deep functional Life Sciences and SAP technical experience of KPMG with Microsoft's Azure technology, we apply leading methods coupled with integrated accelerators. Additionally, we include layered tax, governance, risk and compliance controls to drive sustainable change, improve performance, and lasting value.







Efficient, scalable, risk-mitigated, and globally standard business model supporting the end-to-end processes of:

- Record-to-Report (RTR) – Finance
- Order-to-Cash (OTC) – Commercial Operations
- Plan-to-Inventory (PTI) – Manufacturing
- Integrated Business Planning (IBP) – Supply Chain
- Source-to-Pay (STP) – Procurement
- Indirect Tax
- Global Trade & Customs

Embedded with Life Sciences industry leading practices to help achieve sustainable **business excellence** and increased **speed to business value**.



An agile, scalable, innovative platform providing readiness for the new world

 Regional/country legal, regulatory, and statutory localizations.	 Service model and organizational design.
 Embedded governance, risk and compliance controls.	 Life Sciences industry key performance indicators (KPIs)/metrics to report upon and globally manage business performance, while driving return on investment (ROI) value.
 Pre-defined end-user roles.	 Pre-configured reference model, including the following SAP solutions: S/4HANA, Integrated Business Planning (IBP), SAP Analytics Cloud (SAC), Ariba and SAP Cloud Platform (SCP).

We're with you every step of the way

Our leading and trusted methodology helps to ensure your investment continues to drive value through implementation and beyond.



From proof of concept, to execution, to ongoing risk management, we advise you on every step of your transformation journey. Right from the start we help to create a compelling business case for smooth migration to your mission critical SAP S/4HANA solution on Microsoft Azure, and look to:

- **Jump start** your digital transformation journey
- **Shift your focus to high-value** business decisions
- **Demystify** the technology and **break down barriers**
- Share intelligent insights for **smarter decision making**
- Redefine operating models and processes to **give the business what they need**
- Increase the certainty of outcomes while **reducing risk**

The Power of the KPMG and Microsoft Alliance

KPMG and Microsoft have collaborated on a market approved journey for SAP S/4HANA in Life Sciences. Our technology enabled business transformation approach navigates the complexity of your S/4HANA implementation, increases speed to value, and maximizes impact.

SAP S/4HANA on Microsoft Azure | A KPMG Life Sciences solution enabling you to:

- Increase operational efficiencies across your entire value chain
- Capitalize on your growth, risk, and innovation strategies
- Continuously drive down costs
- Create maximum patient impact
- Provide a platform for continuous innovation
- Gain a competitive edge



Many organizations are already using **Microsoft** technology in more innovative ways than ever before. With **integrated solutions** and advanced technologies, the potential **benefits** of Microsoft technology are increasing every day. With Microsoft Azure, companies pay by usage, allowing for greater spend flexibility in the continually changing Life Sciences industry.

Microsoft Partner



2020 Partner of the Year Winner
Global SI Digital Transformation Award
2020 Partner of the Year Finalist
Advisory Services Award

To learn more about how KPMG and Microsoft can help you migrate to S/4HANA with confidence and unlock the true potential of your SAP platform please contact:



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