

SAP S/4HANA services from KPMG and Cognizant

Delivering transformative cost-effective implementations of SAP S/4HANA



Enterprise Resource Planning (ERP) systems are at the heart of companies in the life sciences, industrial manufacturing, and consumer products industries. Yet, decision makers face challenges forcing them to consider new systems based on modern technologies.

Challenges confronting C-level executives include reducing time to value by rapidly bringing business-relevant applications online. These new applications need to provide data and analytics, Internet of Things, and machine learning capabilities while also being secure and compliant. These new applications also need to be based on industry-leading business processes, be able to sustain and support the organization through ever-changing new business models, and support real-time decision-making to improve performance ahead of the market and competition.

To address all these challenges, business leaders are evaluating ERP systems that enable business transformation, align with new goals and strategies, and keep costs in check. Designed to connect people, devices, and business networks and to support the development of new business models, SAP S/4HANA has the potential to meet these needs. However, as with all ERP systems and technologies, design and implementation is critical. The software must support unique business processes without costing a fortune.

The alliance between KPMG LLP and Cognizant Technology Solutions provides business strategy, process design, and technology services to support rapid, cost-effective implementations of SAP S/4HANA. When KPMG guides business strategy and alignment along with system design, accompanied by Cognizant's skilled technical resources and industry-tailored solutions, your company's SAP S/4HANA implementation can help drive innovation, reduce costs, competitively differentiate, grow profits, and improve supply chain, finance, customer-facing, and procurement functions.



KPMG: Aligning IT with business strategy

Employing 2,400 SAP professionals in more than 25 countries and across 700 offices, KPMG delivers both business and technical experience—bringing business strategy, digital transformation, SAP process design, and SAP technology services to the SAP S/4HANA services offering.

Leveraging its Powered Enterprise framework and Source for SAP Assets (life sciences industry-leading practice ARIS-based business process flows; target operating models; process taxonomies; country/ regional localizations repository; business KPIs/ performance metrics; controls catalogs; and user roles catalog), KPMG helps you quickly realize Return on Investment (ROI) on your SAP investment by addressing all aspects of the software development life cycle. Instead of designing a solution from scratch, KPMG works with you to validate prebuilt models for your unique business. These predefined models are shaped by leading practices, and a structured approach helps you achieve an accelerated, lower-risk implementation.

With a business-first mind-set, KPMG can address complicated issues, such as risk mitigation; organizational and process change management; and governance, risk, and compliance. KPMG delivers practical, effective solutions across key functional areas in support of enterprise-wide SAP S/4HANA implementations.



Cognizant: Robust solutions and technical know-how

Cognizant is recognized for both its unique industry solutions as well as its technically proficient professionals. Cognizant's wide portfolio of preconfigured solutions built upon SAP S/4HANA includes:

- **LifeCare.** A life sciences solution with industry best practices, LifeCare delivers more than 100 pharma-specific reports and out-of-the-box embedded analytics. Cognizant's LifeCare solution is aligned with KPMG's Source for SAP Assets.
- **Digital Airline.** This SAP S/4HANA solution fully tracks the airline supply chain. It provides industry leading practices, easy maintenance, with training materials built upon blockchain, Internet of Things, and machine learning technologies.
- **CatchWeight.** This solution for the consumer products industry improves business insights, margin handling, fulfillment rates, and optimized pricing using a dedicated valuation module integrated with SAP S/4HANA inventory management and accounting.
- **Farm to Fork.** Leveraging blockchain technology, Farm to Fork enables food safety by tracing products in the distribution network.

In addition to these solutions, Cognizant consultants bring deep knowledge of SAP technologies and broad implementation experience to your deployment. With value-oriented technical resources and offshore delivery capabilities, Cognizant has a track record of delivering innovative and cost-effective implementations with rapid ROI.



Working together for a rapid, cost-effective implementation

You need to create a smarter, faster organization without the burden of long-implementation time lines and heavy costs. KPMG and Cognizant's SAP S/4HANA services deliver just that. KPMG and Cognizant bring an accelerator framework and extensive business and IT alignment experience to help clients succeed in their business and digital transformations, along with functional resources, technical resources, and offshore capabilities to support your implementation.

KPMG's approach to implementing and enhancing a SAP S/4HANA engagement leverages a formal delivery framework that guides clients through enterprise-wide implementations, including:

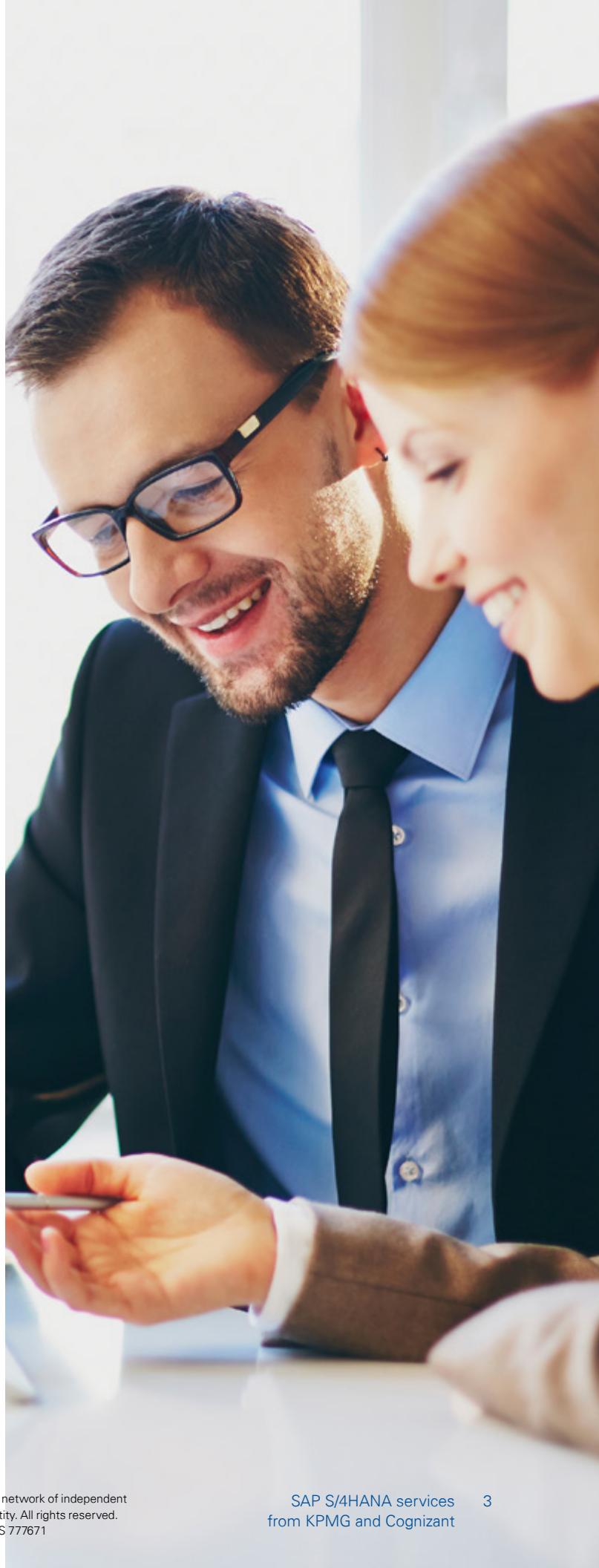
- Requirements definition
- Project management office
- Process design
- Change management and training
- Design, build, test, deploy, and post-go-live support
- Ongoing optimization.

The framework is based on industry-leading practices to accelerate the implementation. However, it also addresses unique business needs so you get a tailored solution without the traditional burden of heavy customization. Cognizant's technology-focused professional services team works with you and KPMG to deliver a value-oriented implementation aligned with your business needs.

Qualifying questions

If you answer yes to any of these questions, then KPMG and Cognizant's SAP S/4HANA services may be right for your company:

- Is your company currently running SAP ECC or SAP R/3?
- Has your business been evolving via acquisitions or significant growth?
- Do you have multiple application systems, business processes, and operating models?
- Are you evaluating business and digital transformation to enhance your competitiveness?



Contact us

Rick Cimino

Principal, Advisory

Enterprise Solutions

Network Leader

M: 610-766-0724

E: rjcimino@kpmg.com

Mark Wojie

Principal, Advisory

SAP Community Leader

M: 908-591-1505

E: mjwojie@kpmg.com

Some or all of the services described herein may not be permissible for KPMG audit clients and their affiliates or related entities.

kpmg.com/socialmedia



The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act upon such information without appropriate professional advice after a thorough examination of the particular situation."

© 2018 KPMG LLP, a Delaware limited liability partnership and the U.S. member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved. The KPMG name and logo are registered trademarks or trademarks of KPMG International. NDPPS 777671