



Real Estate Insider

July 2025

KPMG in Qatar

—

Issued in August 2025

Residential Sector

Barwa Develops Fully Serviced Ladies' Residence in Barwa Al Baraha

Waseef has reported a sharp rise in leasing inquiries for the “Ladies’ Residence – Barwa Al Baraha,” reflecting strong confidence in the project’s quality, affordability, and comprehensive services. Developed by Barwa Real Estate and located 13 km from central Doha, the four-story building offers 133 fully furnished rooms with 24/7 security, meals, laundry, maintenance, and shared recreational spaces. Designed to provide a safe and integrated living environment for female professionals, the residence includes green areas, sports fields, a mosque, dining halls, and a commercial zone with shops, clinics, and essential services, all supported by public transport access.



Retail Sector

New Mall to be opened in Najma Area

Avenue Mall is set to open soon in Doha's Najma area, featuring 53 shops, eight kiosks, and 750 dedicated parking spaces. Strategically located between the Steigenberger Hotel Doha and Steigenberger residences, the mall offers five main entrances—two from the parking area, two from the residential side, and one through the hotel lobby—ensuring easy access for hotel guests, residents, and visitors alike.

Jumbo Electronics Partners with Eros Group to Launch Dreame Technology in Qatar

Jumbo Electronics, Qatar's leading consumer electronics retailer, has signed an exclusive agreement with Eros Group, the official GCC distributor of Dreame Technology. The partnership was announced during a launch event at Jumbo Souq Premium Store on Airport Street, Doha, marking Dreame's official entry into the Qatari market. The event showcased Dreame's flagship range of smart home cleaning and grooming devices, highlighting innovation and strategic collaboration.

LOT - The Value Shop Expands in Qatar with Third Store at LuLu Hypermarket, Al Aziziya

LOT - The Value Shop has expanded its presence in Qatar by launching its third outlet on Salwa Road, Al Aziziya, inside LuLu Hypermarket. The new store offers a wider range of affordable products, aiming to provide a convenient and budget-friendly shopping experience. Building on the success of its first two branches at Barwa Madinatna and Abu Sidra Mall, this opening underscores the brand's growing popularity and dedication to value, variety, and customer convenience.

Qatar Duty Free Launches Rugby Store at Hamad International Airport Ahead of 2025 Lions Tour

Qatar Duty Free has opened a new Rugby Store in Concourse B at Hamad International Airport, timed to coincide with the 2025 British & Irish Lions tour of Australia. The store features a vibrant design and welcoming atmosphere, catering to rugby fans and travelers alike. As the Official Title Partner and Official Airline Partner of the tour, Qatar Airways brings the sport's spirit to the skies, while QDF offers a dedicated retail experience celebrating this global partnership.

Hospitality & Tourism Sector (1/2)

Rosewood Hotels & Resorts Opens Flagship Rosewood Doha in Lusail Marina District

Rosewood Hotels & Resorts has officially launched Rosewood Doha, its first property in Qatar, located in the heart of Lusail's Marina District. The luxury hotel combines local heritage with modern design, featuring 155 guest rooms and suites, 276 residences, 162 serviced apartments, and more than 4,000 square meters of event space. Rosewood Doha sets a new standard for upscale hospitality in Qatar's rapidly growing hotel market.

Qatar Tourism Launches “The Art of Front Office Hospitality” Training for Hotel Staff

Qatar Tourism's Service Excellence Academy has introduced “The Art of Front Office Hospitality,” an in-person training program targeting 400 frontline staff from four-star and below hotels. Launched on July 9, the two-day course focuses on guest relations, cultural sensitivity, and operational efficiency. The first group of 84 participants has already completed the program and received certification. This initiative supports Qatar Tourism's broader Service Excellence strategy and aligns with Qatar National Vision 2030 by enhancing professional skills and elevating service quality in the tourism sector.

Qatar Sees Growth in Domestic Tourism Driven by Attractions and Hospitality

Qatar is witnessing a surge in domestic tourism, thanks to its diverse attractions, rich cultural heritage, and family-friendly activities available year-round. Affordable, quality hotels and iconic sites like Souq Waqif, Katara, and Lusail are making local travel more attractive compared to international trips. Landmarks such as Katara Towers showcase Qatari identity through design and traditional hospitality. Favorable weather and new destinations like Salwa Beach Resort enhance outdoor leisure options. These developments align with Qatar National Vision 2030's goals to promote sustainable tourism, preserve heritage, and position Qatar as a leading regional tourism hub.

Marriott Marquis City Center Doha Launches “The Summer Match” Staycation Offer

This summer, Marriott Marquis City Center Doha Hotel invites guests to enjoy a luxurious city staycation with its new offer, The Summer Match. For QAR 1,000, guests can stay in a spacious Junior Suite and receive QAR 1,000 in hotel credit to spend on dining or spa services. Designed for those seeking comfort and value without leaving the city, the package also includes early check-in from 10 am and late check-out until 3 pm (subject to availability), turning any weekend or midweek break into a relaxing urban retreat.

Hospitality & Tourism Sector (2/2)

Qatar Enhances Tourism with Stopover Experiences

Qatar is strengthening its appeal as a top tourist destination by offering curated experiences, especially targeting transit travellers during the summer. Visit Qatar and partners promote transforming short layovers into memorable mini-vacations through extensive social media campaigns showcasing attractions like water parks, museums, desert adventures, shopping, and dining. Stopover packages encourage travellers to enjoy dual holiday experiences, highlighting Qatar's unique culture and diverse leisure options.

Qatar Emerges as a Global Hub for Major International Events

Qatar now hosts over 80 major international events annually in diplomacy, technology, sports, trade, and culture, positioning itself as a global hub for dialogue and innovation. Events like the Doha Forum, Web Summit Qatar 2025, and the Qatar Economic Forum attract tens of thousands of participants, aligning with national development strategies. Backed by world-class infrastructure, growing tourism, and a strong safety record, the events sector is expected to contribute QAR 124.2 bn to the economy in 2025 and reach QAR 4.65 bn by 2032, reinforcing Qatar's status as a trusted global host and connector.

Qatar Wraps Up Record-Breaking Cruise Season

Qatar Tourism and Mwani Qatar celebrated the end of the 2024/2025 cruise season at Old Doha Port, marking a 19% increase in cruise ship arrivals with 87 vessels and over 360,000 visitors. The season featured several first-time ship calls and highlighted Doha's rising reputation as a regional cruise hub, thanks to strong public-private cooperation and modern facilities. With eleven cruise lines visiting, the city's global appeal continues to grow. Looking forward, the 2025/2026 season is expected to bring 130 cruise calls and 450,000+ visitors, supporting Qatar's goal of becoming a leading marine tourism destination in line with its National Vision 2030.

Education Sector (1/2)

Academic Bridge Programme Showcases Opportunities at NAFSA 2025 Conference

Qatar Foundation's Academic Bridge Programme (ABP), under Pre-University Education, participated in the NAFSA 2025 Annual Conference in San Diego to strengthen global academic partnerships. The aim was to expand collaboration with international universities and promote ABP's role in preparing students in Qatar for admission to top institutions worldwide. Through these connections, ABP seeks to offer students direct pathways and smoother transitions to leading universities in the U.S., U.K., and other global destinations.

Education and Defense Ministries Collaborate to Support School Scouting Programs

The Ministry of Education and Higher Education held a coordination meeting with the Ministry of Defense to discuss joint efforts in enhancing school scouting programs. The initiative aims to develop students' leadership skills, personal responsibility, and sense of active citizenship by creating an engaging and supportive learning environment.

Qatar Launches Hospitality Training to Support National Workforce

The Ministry of Labour, in partnership with Al Rayyan International University College, has launched a six-month training program in tourism, hospitality, and event management. Targeting Qatari nationals and children of Qatari women, the initiative combines academic and practical training and guarantees job placement at Alfaisal Holding. It supports Qatar's "We Work for Qatar" strategy and aims to prepare skilled national talent for key private sector roles in line with Qatar National Vision 2030.

Awqaf Releases Second Edition of "Message of the Quran"

The Ministry of Endowments and Islamic Affairs (Awqaf) has released the second edition of Message of the Quran, following strong demand after the 2010 first edition. Published by the Department of Islamic Research and Studies, the book is a collaborative effort by scholars from across the Arab and Islamic world. It highlights the Quran's role in advancing civilization, correcting religious misconceptions, and delivering a universal message to humanity.

Education Sector (2/2)

Zakat Affairs Department Provides Over QAR 54.9 Mn in Educational Aid

The Zakat Affairs Department at the Ministry of Endowments and Islamic Affairs extended educational support worth QAR 54.94 mn during the 2024–2025 academic year, benefiting 1,863 students from eligible families in Qatar. Of the total amount, QAR 38.12 mn was allocated to private schools and disability rehabilitation centers, while QAR 16.82 mn supported university students within the country.

Environment Ministry Hosts Summer Training for Qatar University Students

The Ministry of Environment and Climate Change is running a training programme from June 15 to August 7 for students from Qatar University's Environmental and Biological Sciences Department. As part of its summer initiative, the programme enhances students' analytical and research skills through exposure to scientific methods and practical experience in the Environmental Monitoring and Inspection Department's advanced laboratories.



Healthcare Sector (1/2)

Qatar Foundation to Expand Sidra Medicine After QAR 1 Bn Arbitration Win

Qatar Foundation (QF) has secured a major legal victory, with the International Chamber of Commerce (ICC) awarding it approximately QAR 1 bn in compensation in a long-standing dispute over the construction of Sidra Medicine. The arbitration, which follows earlier rulings in QF's favor, stems from a terminated 2009 contract with a joint venture of Obrascon Huarte Lain and Contrack Cyprus Ltd. QF ended the agreement in 2014 due to defaults and delays. The ICC confirmed the termination was lawful and awarded substantial compensation, which QF will reinvest into Sidra Medicine to expand its services and continue delivering world-class care.

MoPH Launches Summer Health Awareness Campaign

The Ministry of Public Health (MoPH) is running a broad awareness campaign to promote health and prevent chronic diseases during the summer and holiday travel season. Through its social media channels, the campaign shares essential guidelines encouraging a healthy lifestyle, focusing on a balanced diet, safe physical activity in shaded or indoor areas, and sun protection. It also emphasizes swimming pool safety and advises travelers to get necessary vaccinations, carry prescribed medications, and maintain healthy habits while on the move. This initiative aims to protect the community from conditions like high blood pressure, type 2 diabetes, and cardiovascular diseases.

Inaugural Forum on Regulating Private Healthcare Strengthens Collaboration and Growth

The inaugural forum on regulating private healthcare marks a key milestone in boosting the private sector's role in developing Qatar's health services. The Ministry of Public Health is committed to maintaining strong relationships and continuous communication with private sector representatives, actively seeking their input on draft legislation to maximize the benefits of their insights. The forum brings together stakeholders from the Ministry of Commerce and Industry, Qatar Chamber of Commerce and Industry, and private healthcare providers. It focuses on deepening public-private integration, enhancing care quality, encouraging investment, ensuring private sector involvement in decision-making, and finding practical solutions to challenges faced by healthcare providers.

MoPH Secures Fourth Consecutive ANAB Accreditation for Food Safety Monitoring

The Ministry of Public Health (MoPH) has renewed its international accreditation from the ANSI National Accreditation Board (ANAB) for the fourth consecutive year. This renewal covers the inspection and sampling departments within the Food Safety Department, specifically for monitoring imported food at all key entry points, including Hamad International Airport, Hamad Port, Al Ruwais Port, and the Abu Samra land border.

Healthcare Sector (2/2)

WHO Renews HMC Tobacco Control Center as Collaborating Centre Until 2029

The World Health Organization (WHO) has renewed Hamad Medical Corporation's Tobacco Control Center as a collaborating centre for tobacco dependence treatment through 2029. This second consecutive term highlights Qatar's leadership in tobacco control within the Eastern Mediterranean region. Recognized for meeting international standards, the centre will continue to deliver specialized cessation services, training programs, and awareness initiatives to support both national and regional efforts in reducing tobacco use and promoting healthier lifestyles.

Labour Ministry Hosts Awareness Seminar on Heat Stress Prevention

The Ministry of Labour, through its Occupational Safety and Health Department, held an awareness seminar in collaboration with the Workers' Support and Insurance Fund and Galfar Al Misnad Engineering and Contracting. The session focused on educating workers about the risks of heat stress and preventive measures while working outdoors during summer. Part of the Ministry's broader efforts to safeguard worker health during the hotter months, the seminar emphasized the importance of following occupational safety guidelines and adopting safe practices at both work sites and accommodations.

Comprehensive Eating Disorders Care for Adolescents at Sidra Medicine

Sidra Medicine, part of Qatar Foundation, offers a specialized eating disorders clinic within its Adolescent Medicine program for children and young people aged 8 to 17. As Qatar's only comprehensive program of its kind, the clinic provides holistic, multidisciplinary care tailored to the complex physical and mental health needs of adolescents. The team, consisting of pediatricians, psychologists, dietitians, and social workers, uses evidence-based treatments including Cognitive Behavioral Therapy for Eating Disorders (CBT-E) and Family-Based Therapy. The clinic diagnoses and manages conditions such as Anorexia Nervosa, Avoidant/Restrictive Food Intake Disorder (ARFID), and related mental health issues like depression, anxiety, and low self-esteem.

The View Hospital Laboratory Earns CAP Accreditation

The View Hospital, in partnership with Cedars-Sinai, has received prestigious accreditation from the College of American Pathologists (CAP), recognizing its laboratory's adherence to the highest global standards in quality and accuracy. After a rigorous evaluation of its equipment, procedures, and staff expertise, the hospital was confirmed to meet strict CAP criteria, ensuring reliable and precise diagnostic testing. CEO Dr. Fatih Gul highlighted this achievement as a testament to the hospital's commitment to clinical excellence. This accreditation adds to its earlier Joint Commission International (JCI) certification, further affirming its dedication to world-class patient care.

Port & Marina Sector

Hamad Port Boosts Connectivity with 48% Rise in RORO and Over 133,000 TEUs in June 2025

Hamad Port handled 133,112 TEUs and 132 vessels in June 2025, with RORO volumes rising 48% month-on-month to 9,871 units. Total RORO throughput reached 183,200 F/T, while bulk and break-bulk volumes stood at 102,104 F/T and 22,571 F/T, respectively. The port also welcomed MSC CHARLESTON as part of MSC's new CHINOOK-CLANGA service, linking Qatar to key East Asian and North American ports—further strengthening Qatar's logistics capacity under Qatar National Vision 2030.

Qatar Ports See Strong Growth in Transshipment and Cargo Volumes in H1 2025

Qatar's Hamad, Ruwais, and Doha ports recorded an 11% surge in transshipment volumes in the first half of 2025, handling over 742,000 TEUs—including 368,000 TEUs at Hamad Port—signaling the country's rising prominence as a regional trade hub. Vessel arrivals rose by 12%, while building materials and RORO volumes increased by 90% and 2%, respectively. From January to June, ports processed 810,221 tons of general and bulk cargo, 56,817 RORO units, 351,735 livestock, and 325,978 tons of construction materials. Hamad Port continues to play a leading role in Qatar's logistics growth, aligning with Qatar National Vision 2030 to boost economic diversification and global trade connectivity.

Qatar Inaugurates First Maritime Training and Simulation Center at UDST

The Ministry of Transport and the University of Doha for Science and Technology (UDST) have officially inaugurated Qatar's first Maritime Training and Simulation Center (MTSC), aimed at developing internationally accredited, future-ready maritime professionals. Equipped with state-of-the-art Class A and C simulators, engine rooms, and safety training facilities, the MTSC offers IMO-recognized programs to boost Qatar's maritime innovation and workforce. The launch follows a strategic MoU between the Ministry and UDST to enhance cooperation in training, research, and global competitiveness of the national maritime sector.



Warehouse & Logistic Sector

GWC Posts QAR 712.69 Mn Revenue and QAR 62.46 Mn Profit in H1 2025

Gulf Warehousing Company (GWC) recorded total revenues of QAR 712.69 mn and a net profit of QAR 62.46 mn for the first half of 2025, with earnings per share at QAR 0.100. The company continues to strengthen its position in the regional logistics sector by pursuing an expansion strategy built on financial stability and a diversified investment portfolio. Recently, Capital Intelligence assigned GWC its first Qatar National Scale credit ratings of 'qaA-' long-term and 'qaA2' short-term with a Stable outlook, underscoring GWC's solid market standing and operational resilience.

Milaha and Qatar Airways Signs Landmark Logistics Agreement

Qatar Navigation (Milaha) has signed a five-year agreement with Qatar Airways Group to provide end-to-end warehousing and logistics services, marking a major step in the collaboration between two of Qatar's key national entities. The partnership will deliver advanced supply chain solutions, including inventory management and distribution, powered by digital technologies and real-time tracking systems. Chosen through a competitive process, Milaha's strong digital infrastructure and proven performance made it the logistics partner of choice. Both CEOs emphasized the agreement's role in strengthening national connectivity, global competitiveness, and alignment with Qatar National Vision 2030 through enhanced, tech-driven supply chain resilience.



Key Industry Insights (1/2)

Real Estate Sector Advances with Enhanced Digital Services

Significant progress has been made in the real estate sector through the launch of upgraded digital services, including an updated Sakk program integrated with Qatar Digital ID and new video communication tools. The activation of executive regulations for Law No. 5 of 2024 supports efficient, transparent, and fully digitized real estate registration and transactions. These developments align with Qatar National Vision 2030 and aim to simplify procedures, protect property rights, and boost the investment environment while expanding digital transformation and modernizing public services.

Barwa Real Estate Reports QAR 560 Mn Net Profit for H1 2025

Barwa Real Estate announced a net profit of QAR 560 mn for the first half of 2025, slightly up from QAR 557 mn in the same period last year. Earnings per Share (EPS) reached QAR 0.1440, compared to QAR 0.1433 in H1 2024, reflecting stable financial performance and consistent returns to shareholders.

Qatar Records QAR 19.3 Bn in Mortgage Transactions During H1 2025

Qatar's real estate sector saw 788 mortgage transactions totaling QAR 19.314 bn in the first half of 2025, according to the Ministry of Justice. In Q1, there were 434 transactions worth QAR 10.037 bn, while Q2 recorded 354 transactions valued at QAR 9.277 bn. Doha Municipality accounted for the highest share with 119 transactions (33.6%), followed by Al Rayyan with 97 (27.4%) and Al Wakrah with 49 (13.8%).

Real Estate Transactions Reported Over QAR 392 Mn in Early July 2025

The Ministry of Justice's Department of Real Estate Registration reported that the total volume of real estate trading through sales contracts from 6 to 10 July 2025 reached QAR 392,509,770. Of this amount, residential unit sales accounted for QAR 55,861,537, as recorded in the Real Estate Bulletin for the same period.

Key Industry Insights (2/2)

Developers Warned of Penalties by Aqarat

Aqarat, the regulator of Qatar's real estate sector, formally cautioned developers and industry practitioners to comply with rules related to building, finishing, and exchanging developed properties. The advisory clearly enumerated prohibited actions and the corresponding fines for non-conformance, signaling tighter enforcement efforts to uphold legal standards and secure real estate market transparency.

Commercial Bank Named Best Performing Bank in Qatar in 2025

Commercial Bank, a leader in innovative digital banking, has been recognized as the Best Performing Bank in Qatar in The Banker's Top 1000 World Banks Rankings 2025. The bank also ranked among the Top 3 Highest Movers in the Middle East, highlighting strong year-on-year growth. The annual rankings, based on audited financials and Tier 1 capital strength, serve as a global benchmark for banking excellence.

Aamal Company Posts Strong H1 2025 Results with 17.5% Profit Growth

Aamal Company reported robust financial results for the first half of 2025, with total revenue rising to QAR 1,070.1 mn, up from QAR 1,045.2 mn in H1 2024. Net profit attributable to equity holders surged by 17.5% to QAR 221.3 mn, while gross profit slightly increased to QAR 261.8 mn. Earnings per share also grew 17.5% to QAR 0.035. The company reported a reduced net capital expenditure of QAR 13.8 mn and gearing of 2.93%. With a solid QAR 3 bn order backlog, including a major QAR 1 bn contract with Kahramaa, Aamal is expanding its footprint with a new infrastructure and construction venture in Saudi Arabia. Leadership affirmed the company's strategic focus on long-term growth, diversification, and value creation across key sectors in Qatar and the region.

Key Events (1/2)

Qatar Toy Festival Returns: A Magical Summer of Fun and Learning for Families

Families in Qatar can look forward to a magical summer as the third edition of the Qatar Toy Festival (QTF) opens at the Doha Exhibition and Convention Center (DECC), running until August 4. Covering over 17,000 square meters, the festival features five imaginative zones offering a range of experiences, from giant inflatables in Hyper Land to adventurous play in Fancy Island and action-packed challenges in Champions Land. Additionally, the festival debuts a unique QTF Summer Camp for children aged 4 to 12, combining fun with learning through activities in art, science, and sports.

Qatar Launches 10th Annual Local Dates Festival Highlighting Food Security and Sustainability

Qatar is gearing up to celebrate its 10th Local Dates Festival at Souq Waqif's Eastern Square from July 24 to August 7, 2025. Organized by the Ministry of Municipality in collaboration with Souq Waqif management, the festival honors the nation's remarkable progress in food security and sustainable farming. With over 508,000 palm trees across nearly 900 farms producing more than 26,000 tons of fresh dates annually, Qatar has achieved a self-sufficiency rate exceeding 75%. Visitors can enjoy a wide variety of locally grown dates while experiencing the country's rich agricultural heritage.

Cityscape Qatar 2025: Shaping Real Estate's Future

Cityscape Qatar 2025 returns this October with 90% of the show floor sold, featuring 70+ exhibitors across various sectors and spotlighting key projects and investment opportunities. The theme, "Shaping the Future of Real Estate," focuses on AI, urban innovation, and Gen Z's impact. Highlights include the Cityscape Talks conference, the CityscapeWIRE initiative supporting women, and the Future Architecture Showcase with Qatar University. This edition underscores Qatar's pivotal role in the region's evolving real estate landscape.

Doha Mall Launches Back-to-School "Spend & Win" Campaign with QAR 50,000 Tuition Prize

Doha Mall has launched its back-to-school "Spend & Win" campaign, giving shoppers who spend QAR 300 or more at any store a chance to win QAR 50,000 toward school tuition. The promotion runs until 12 September 2025, with two winners to be announced in a grand draw on 14 September. Alongside the draw, Doha Mall offers daily kids' activities, weekend shows, and surprises, creating a fun, family-friendly atmosphere. This campaign highlights the mall's dedication to supporting education and fostering community connections in South Doha.

Key Events (2/2)

Qatar Launched First Purple Saturday Campaign for Disability Inclusion

Qatar launched its first Purple Saturday campaign on July 26, 2025, running until August 1, to support persons with disabilities through discounts and services using MSDF-issued cards. Led by the Ministry of Social Development and Family in partnership with Qatar Tourism and the Ministry of Commerce and Industry, and backed by Qatar Rail, Metrotram, Snoonu, and Rafeeq, the initiative reflects Qatar's commitment to accessibility, aligned with its Third National Strategy and the UN Disability Convention ratified in 2008. Purple Saturday builds on Qatar's inclusive legacy, highlighting accessibility as a national priority.

Qatar Airways Qatar Grand Prix 2025 Nears as Ticket Demand Soars

As the Formula 1 Qatar Airways Qatar Grand Prix 2025 approaches from November 28-30 at the Lusail International Circuit, excitement is building with nine rounds left in the season. The event promises thrilling night racing, intense competition, and exceptional fan experiences. Ticket demand is surging, with the Main Grandstand already sold out, reflecting record-breaking popularity. Fans are urged to purchase tickets soon to secure their spots for this high-octane weekend, as remaining categories are filling fast.

Qatar to Host Inaugural FIP Asia Padel Cup This October

Padel, one of the world's fastest-growing sports, has rapidly become a staple across Qatar, with courts seemingly in every neighborhood. Reflecting the country's growing passion for the sport, Qatar will host the first-ever FIP Asia Padel Cup from October 17 to 19, as announced by the International Padel Federation (FIP) on July 23. FIP President Luigi Carraro described Doha as a symbolic location for the event, highlighting it as the place where padel gained the momentum and ambition that continue to drive its global rise.

Upcoming Events

August

No of events -- 11

Week 1

- Create your own Jewelry and shine with creativity ■
- Summer Camp: The Museum is Ours ■
- Summer Camp: We Are What We Eat ■
- Workshop: Diwani Calligraphy (Intermediate) ■
- Workshop: Design Your Dream House (For Kids) ■
- Workshop: Naskh Calligraphy (Beginners) ■
- Al Shaqab Pony Club Summer Camp (3-6 Years Old) ■
- Al Shaqab Internal Summer Camp (10-14 Years Old) ■
- Al Shaqab International Camp 2025 ■
- Inflata City 2025 ■
- My Plate at the Table –Library and Art Workshop Series ■

No of events - 5

Week 2

- Modern Techniques in Acrylic Painting with Wadha Al Kuwari ■
- Workshop: Kufic Calligraphy (Intermediate Level) ■
- Msheireb School Checklist 2025 ■
- Al Shaqab Pony Club Summer Camp (6-9 Years Old) ■
- Dana Club Kids Summer Camp ■

No of events - 3

Week 3

- Resin Art: Create & Pour Your Own Art with Marwa Labib ■
- Al Shaqab Advance Summer Camp ■
- The Doha Players Presents: 'Clue' Theatrical Show ■

No of events - 0

Week 4

■ Business ■ Leisure ■ Sports

September

Total no of events - 09



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The insights and highlights featured in the July Monthly Insider are captured from a range of credible sources, including Gulf Times, The Peninsula Qatar, Qatar Tribune, Ministry of Labor (MoL), Zawya, Ministry of Public Health (MoPH), Ministry of Transport (MoT), Qatar Living, Ministry of Justice (MoJ), and Visit Qatar.

We undertake a wide array of advisory services in the real estate sector, delivering value across the entire spectrum of real estate assets (1/2)

Residential

- Residential focused mixed use
- High end & mid end Residential, Service Apartment, Branded Residential
- Residential villa compound development

Education

- K+12 Education (Public Schools, American, Canadian, British, Indian-CBSE and Others)
- SEN focused Education
- Tertiary Education & University

Healthcare

- General Healthcare (including IPD & OPD)
- Specialized Healthcare (Ex: Mother & Baby, Ortho)
- Ambulatory Care & Clinics

Commercial Office

- Commercial Office – Grade A & B
- Transit Oriented Development (TOD)
- Co-Working Space
- Data Centers

Industrial/ Warehouse/ Economic Zones/Ports/ Logistics

- Economic Zones
- Industrial
- Warehousing (2PL & 3 PL) & Logistics

Hospitality, Tourism and Entertainment

- 3,4- & 5-Star Hotels and Resorts
- Boutique Hotels/ Themed Resorts
- Wellness Developments & Spas
- Business Hotels
- Hotel Apartments
- Clubs
- Exhibition and Convention Centers
- Amusement and Theme parks (Outdoor & Indoor)
- Family entertainment centers (FECs)
- Community Centric Public Development: Public Parks and Public Beaches

Retail

- Retail Mall
- Traditional Retail – Souq
- Neighborhood & Transit Retail
- Hyper-market & Retail High-Street
- Tourism focused concept retail

We undertake a wide array of advisory services in the real estate sector, delivering value across the entire spectrum of real estate assets (2/2)

We can support you enhance your RE portfolio's performance and maximize returns...

Corporate & RE Strategy and Business Plan Development

- Defining vision, mission, values, goals and objectives – both at Corporate as well as Master Plan Development Level.
- Financial and Business Plan.
- Market Entry Strategies;
- Strategic Initiatives – Current, Mid and Long term.

Market Research Studies

- Assisting Clients in taking market knowledge-based decisions for real estate, hospitality, education, healthcare, retail, tourism & entertainment related developments

Facility Management Advisory, LC, Reserve Fund/Sinking Fund Assessment

- Assisting Clients in Facility & Property Management industry ranging from Public Private Partnership support, Market sizing, Strategy development, Business plan, Feasibility, Asset Due Diligence, CAM charges development to Benchmarking studies both from Developer and FM service provider perspective.
- Assessment for Reserve/ Sinking funds across real estate asset portfolios at any stage of the life cycle.

Real Estate Advisory Services

Financial Model Development / Financial Model Review / Audit

- Creating / validating / auditing complex financial models and scenarios for possible business venture, funding, PPP transaction etc.

Real Estate Asset Valuation

Valuation of RE Portfolio for:

- Financial Reporting Purpose and enabling management to take informed decisions for their transactions.

Asset Management Advisory: Portfolio Optimization & Performance Maximization

Assessing the As-Is performance of the portfolio and basis projected future performance of the market, developing strategy initiatives with roadmaps to maximize the portfolio performance at low-to-moderate market risk.

Business Performance Reviews & Development of Operation Plan

Developing and reviewing business performance and recommending on changes required.

Financial Feasibility, Debt Restructuring Studies

Understand the viability of the proposed/existing development / leading to development of suitable financial options to address the purpose such as raising debt, debt top-up, debt-restructuring etc.



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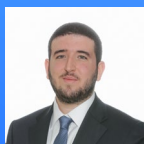
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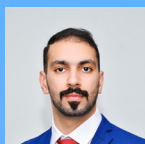
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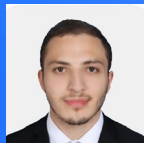
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