

People & Change Consulting

Delivering the people agenda through large-scale, complex change programs; and transforming the HR function

Our Purpose & Strategy

do so in a manner that values empathy and equity for our people, clients, and

communities - Together for Better.

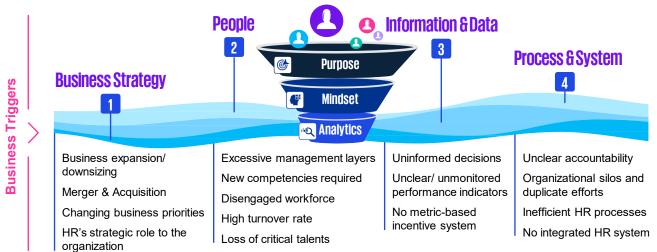
What we do makes a fundamental difference to the way people are managed, led and developed. This results in a significant improvement in business performance



- ALM Pacesetter: Digital Transformation Services 2023
- DC MarketScape: Worldwide Digital Strategy Consulting Services Vendor Assessment June 2021
- DC MarketScape: Asia/Pacific Business Consulting Services Vendor Assessment 2021, 2020, 2019

People & Change Consulting

Our People & Change professionals have a clear purpose, which informs our mindset of how to deliver strategic flow. We embed analytics to solve business problems — in turn delivering tangible outcomes for Organization, Workforce and Rewards Transformation to our clients



We deliver profound transformation to convert your people into financial performance and organizational value ...

Organizational Transformation

- Organizational Design for Performance (ODP)
- Job Architecture

People Service Offerings

- Headcount Optimization
- Governance Matrix
- Organizational Culture
- Capability & Competency Development
- Digital Mindset Assessment and Development

Workforce Transformation

- People Strategy
- Workforce Shaping
- HR TOM
- HR Transformation
- HR Diagnostic/Audit
- HR Due Diligence
- Talent Management
- Skill-based Development
- Learning & Development
- Skills Inventory Design and Development

Rewards Transformation

- Performance Indicator System (OKRs, KPIs, MBOs, etc.)
- Performance Management System (PMS)
- Job Evaluation & Levelling
- Total Rewards System
- Wellbeing Packages/ Programs Development

... utilizing KPMG's assets, tools and accelerators

Our accelerators are continually refreshed based on industry research so that you do not have to start from scratch

World-class Methods & Frameworks





Wide selection of Tools



Benchmarking Data & Assessment

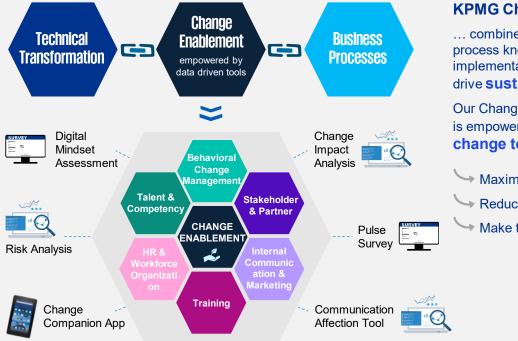


Global Alliance Partnerships



People & Change Consulting

KPMG Change Enablement



KPMG Change Enablement

... combines deep business process knowledge and technical implementation competence to drive **sustainable change**.

Our Change Enablement solution is empowered by **data driven** change tools.

- Maximize Adoption
- → Reduce resilience to change
- Make the change stick

KPMG helps clients manage change to achieve transformational success

Change Service Offerings

Enterprise Level

- People-Centric Change
- Change Framework Development
- Change Leadership Index (CLI) Survey
- Change Capability for Leaders
- People Transition And Communications
- Business Readiness Assessments
- Upskilling Through Transformation

Project Level

- Change Readiness Checks Change Retention
- Change Analysis and Impact
- Change Management Delivery Services (end-toend)
- Change Strategy & Plan
- Communication Strategy & Plan
- Stakeholder Analysis & Management
- Transition Planning & Reskilling

'MAKE IT' Framework is a KPMG's asset, designed to proactively guide organizations, leaders and individuals through key phases of change

KPMG's "MAKE IT' Methodology				
Aake It Clear	Make It Known	Make It Real	Kake It Happen	Make It Stick
Align leaders around the strategic aims, ambition and scale of change.	Communicate the change vision and case for change and begin to create ownership of the solution.	Translate the change vision into reality for people in the organization and define what it means for them.	Move the organization towards the end state and equip people to work in new ways.	Ensure there is capability in the organization to sustain the change.
Change Leadership Accelerators Change Leadership index (CLI) Image Leadership index (CLI) Image Leadership index (CLI) Image Leadership index (CLI) Change Leadership Index (CLI)				

We are committed to bringing you with relevant insights on key topics and leading trends – through our researches, benchmarking and thought leadership

KPMG CEO Outlook (series with more than 10 years of research and development)



Rise of the Humans (series)



Will generative AI mean the death of service delivery centers?

The future of HR (series)



New HR models for a new world



People in Family Business dynamics



Contact us

Pham Hoang Ngoc Linh Partner People & Change Consulting **Vu Thi Le Lan** Director People & Change Consulting

Nguyen Thi Thu Huong

Director People & Change Consulting **Dang Thi Thu Hang** Associate Director People & Change Consulting Nguyen Le Quyen Associate Director People & Change Consulting

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavour to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

© 2024 KPMG Limited, KPMG Tax and Advisory Limited, KPMG Law Limited, KPMG Services Company Limited, all Vietnamese one member limited liability companies and member firms of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.



Scan to visit our website: kpmg.com.vn Email: info@kpmg.com.vn