

Growing Pains

2018 Philippines CEO Outlook

KPMG R.G. Manabat & Co.

kpmg.com.ph

#CEOoutlook

Contents

3 Growth headwinds

7 Realistic growth

Digital gets personal

Summary







Top 3 risks posing the greatest threat to the organization's growth for Philippine CEOs:

- 1 Operational risk
- 2 Cyber Security risk
- 3 Supply Chain





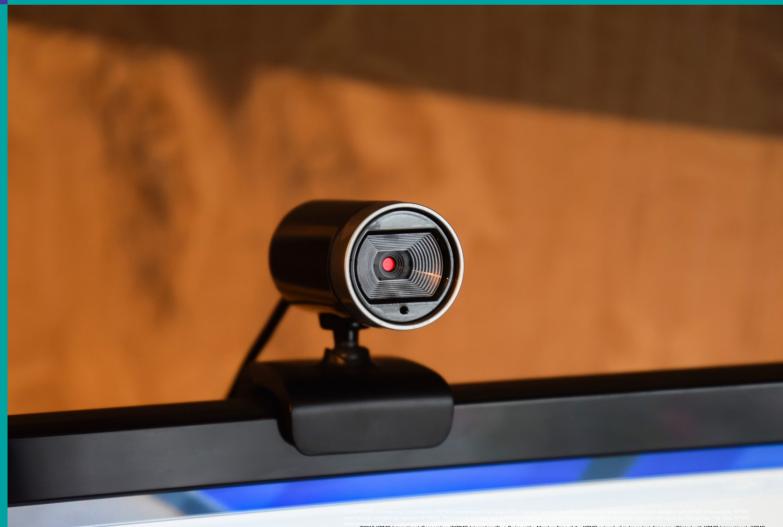






of Philippine CEOs indicated they are overall well-prepared for a cyber attack

крид



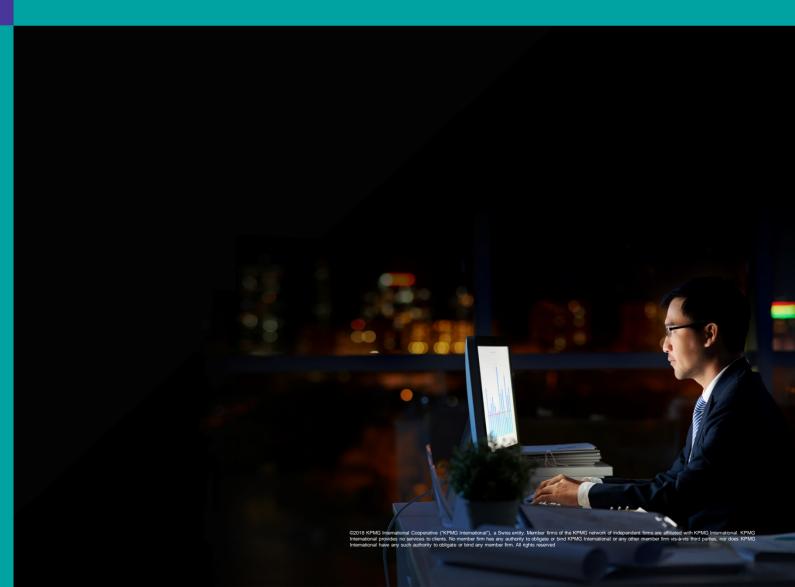








of CEOs in the Philippines say they are able to identify cyber threats











of Philippine CEOs say they are prepared to lead their organization through a radical transformation of its operating model

KPMG

Millennials have often a clear philosophy on this. They really want to do something meaningful with their lives.

Feike Sijbesma CEO Royal DSM











Confidence in their **company's growth** prospects over the next 3 years



Confidence in their **industry's growth** prospects over the next 3 years













Confidence in the **global economy growth** over the next 3 years



KPMG

l'm exceptionally bullish at the moment. I think the world is in the best place that it's been for at least 12 years.

Ken Allen CEO DHL Express



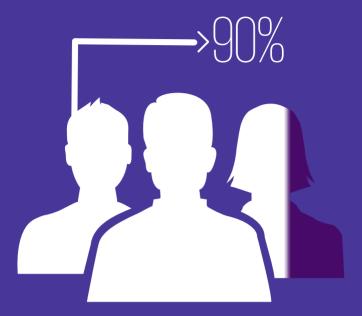




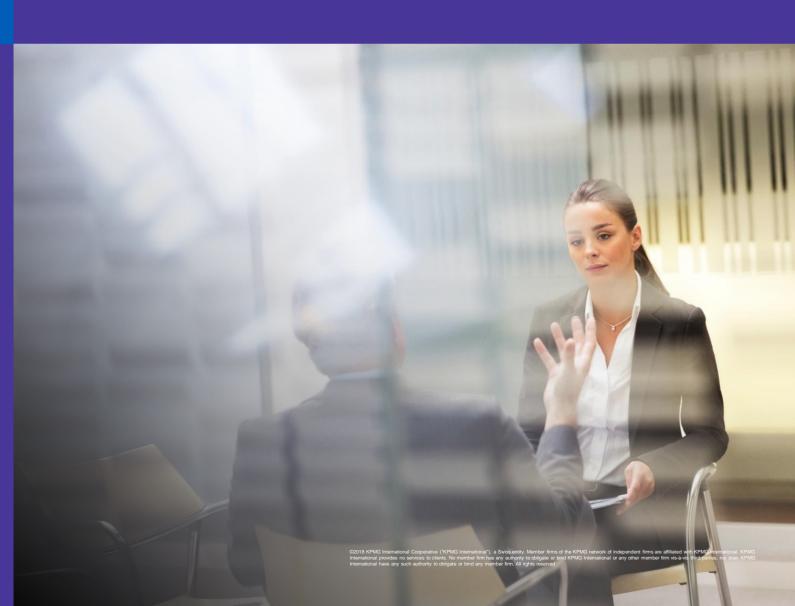




90% of Philippine CEOs are waiting to achieve certain growth targets before hiring new skills



КРМG



Philippine CEOs are embracing the digital agenda like never before and taking personal ownership for driving transformation and protecting customer data.

They are also focused on transitioning their workforce for the digital age.

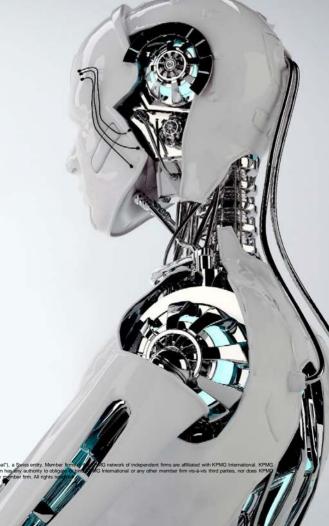








expect **AI** to create more jobs than it destroys.











While transformation requires patience and time, 100% of Philippine CEOs see technological disruption an opportunity not a threat to their business



90% of Philippine CEOs are actively disrupting in the sector they operate in, rather than waiting to be disrupted by competitors



Summary

The 2018 Philippines CEO Outlook finds chief executives optimistic about the economy and excited by the growth opportunities offered by disruption. At the same time, Philippine CEOs are managing their exposure to a range of headwinds. Driving growth will require CEOs to combine equal amounts of resourcefulness and realism.



Methodology and acknowledgments

The data published in this report is based on a survey of 1,300 chief executive officers (CEOs) in 11 of the world's largest economies: Australia, China, France, Germany, India, Italy, Japan, the Netherlands, Spain, the UK and the US. The survey was conducted between 22 January and 27 February 2018.

The CEOs operate in 11 key industries: asset management, automotive, banking, consumer and retail, energy, infrastructure, insurance, life sciences, manufacturing, technology and telecom.

Of the 1,300 CEOs, 314 came from companies with revenues between US\$500 million and US\$999 million; 546 from companies with revenues between US\$1 billion and US\$9.9 billion; and 440 from companies with revenues of US\$10 billion or more.

KPMG would like to thank the following for their contributions:

- Ali Ahmed Al-Kuwari, CEO, QNB Group, Qatar
- Ken Allen, CEO, DHL Express, Germany
- Enrique Díaz-Rato, CEO, Cintra, Spain
- Hikmet Ersek, CEO, Western Union, US
- Fernando A. González, CEO, CEMEX, Mexico
- Patricia Kampling, CEO, Alliant Energy, US

- Jim Kavanaugh, CEO, World Wide Technology, US
- Vinod Kumar, Managing Director and Group CEO, Tata Communications, Singapore
- Andrew Liveris, Chairman and CEO, The Dow Chemical Company, US
- Paul Massara, CEO, Electron, UK
- Tim Murray, CEO, Aluminium Bahrain B.S.C., Bahrain
- Miles Roberts, Group Chief Executive,
 DS Smith Plc, UK
- Dan Schulman, CEO, PayPal, US
- Feike Sijbesma, CEO, Royal DSM, Netherlands
- Masayoshi Son, Chairman and CEO, SoftBank Group Corp, Japan
- Susan Story, President and CEO, American Water, US
- Tarek Sultan, CEO and Vice Chairman, Agility, Kuwait
- Duncan Tait, SEVP, Head of Americas and EMEIA, Fujitsu, UK
- Samuel Tsien, Group CEO, OCBC Bank, Singapore

For further information about this report and how KPMG can help your business, please contact ph-kpmgmla@kpmg.com.

kpmg.com.ph













© 2018 R.G. Manabat & Co., a Philippine partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. KPMG International provides no client services. No member firm has any authority to obligate or bind KPMG International or any other member firm vis-à-vis third parties, nor does KPMG International have any such authority to obligate or bind any member firm. All rights reserved.

The KPMG name and logo are registered trademarks or trademarks of KPMG International.

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

Designed by Evalueserve.

©2018 KPMG International Cooperative ("KPMG International"), a Swiss entity, Member firms of the KPMG network of independent firms are affiliated with KPMG International KPMG International provides no services to client

Publication number: 135402-G

Publication date: May 2018